

## EAST Search History

Ref #	Hits	Search Query	DBs	Default Operator	Plurals	Time Stamp
L1	29	(schedule with (project or task) with resources with time) and (ability or skill) and completion	USPAT	OR	OFF	2006/06/21 15:07
L2	206	project near (development or management)	EPO; JPO	OR	OFF	2006/06/21 15:08
L3	1165	schedul\$3 and ((materials or supplies) with (external or outsource or outside))	USPAT	OR	OFF	2006/06/21 15:09
L4	6	schedul\$3 and ((materials or supplies) with (external or outsource or outside))	EPO; JPO	OR	OFF	2006/06/21 15:09
L5	25	schedul\$3 and ((vendor or supplier) with outside) and "705"/\$.cor.	USPAT	OR	OFF	2006/06/21 15:09
S1	10988	resources and (project or task) and develop\$3 and time	USPAT	OR	OFF	2003/10/17 16:14
S2	3213	product and develop\$3 and date and (project or task) and resources and time	USPAT	OR	OFF	2003/10/17 16:15
S3	821	product and develop\$3 and date and (project or task) and resources and time and schedule	USPAT	OR	OFF	2003/10/17 16:16
S4	0	product with schedule with (project or task) with resources with time	USPAT	OR	OFF	2003/10/17 16:16
S5	30	schedule with (project or task) with resources with time	USPAT	OR	OFF	2003/10/17 16:18
S6	21	(schedule with (project or task) with resources with time) and (ability or skill)	USPAT	OR	OFF	2005/08/11 09:21
S7	19	(schedule with (project or task) with resources with time) and (ability or skill) and completion	USPAT	OR	OFF	2006/06/21 15:07
S8	13	(schedule with (project or task) with resources with time) and (ability or skill) and completion and outside	USPAT	OR	OFF	2003/10/20 08:22
S9	10	(schedule with (project or task) with resources with time) and (ability or skill) and completion and material	USPAT	OR	OFF	2003/10/20 08:27
S10	0	(schedule with (product) with resources with time) and (ability or skill) and completion	USPAT	OR	OFF	2003/10/20 08:27
S11	2	(schedule with (product) with resources with time)	USPAT	OR	OFF	2003/10/20 08:28
S12	0	material with outside with parties	USPAT	OR	OFF	2003/10/20 08:28
S13	3	material with outside with party	USPAT	OR	OFF	2003/10/20 08:28

## EAST Search History

S14	72	(schedule with (project or task)) and material and outside and supplier	USPAT	OR	OFF	2003/10/20 08:29
S15	71	(schedule with (project or task)) and material and outside and supplier and (ability or skill)	USPAT	OR	OFF	2003/10/20 08:29
S16	66	(schedule with (project or task)) and material and outside and supplier and (ability or skill) and completion	USPAT	OR	OFF	2003/10/20 08:29
S17	66	(schedule with (project or task)) and material and outside and supplier and (ability or skill) and completion and date	USPAT	OR	OFF	2003/10/20 08:33
S18	71	(schedule with (project or task)) and outside and supplier and (ability or skill) and completion and date	USPAT	OR	OFF	2003/10/20 08:33
S19	15	((schedule with (project or task)) and outside and supplier and (ability or skill) and completion and date) and "705"/\$.ccls.	USPAT	OR	OFF	2003/10/20 08:35
S20	1	project near managment	USPAT	OR	OFF	2006/06/21 15:08
S21	456	project near management	USPAT	OR	OFF	2003/10/20 08:35
S22	105	(project near management) and "705"/\$.ccls.	USPAT	OR	OFF	2003/10/20 08:35
S23	58	((project near management) and "705"/\$.ccls.) and (outside or supplier or vendor)	USPAT	OR	OFF	2003/10/20 08:36
S24	22	((((project near management) and "705"/\$.ccls.) and (outside or supplier or vendor)) and resources and completion and date	USPAT	OR	OFF	2003/10/20 08:45
S25	9	("5255181"   "5291394"   "5406476"   "5630070"   "5787283"   "5878416"   "5884276"   "5893074"   "5897629"). PN.	USPAT	OR	OFF	2003/10/20 08:40
S26	8	("5111391"   "5260868"   "5343388"   "5467268"   "5524077"   "5799286"   "5923552"   "5943652").PN.	USPAT	OR	OFF	2003/10/20 08:45
S27	20	((((project near management) and "705"/\$.ccls.) and (outside or supplier or vendor)) and resources and completion and date and order	USPAT	OR	OFF	2003/10/20 08:55
S28	0	(schedules with outside with materials) and (workers or employees or resources)	USPAT	OR	OFF	2003/10/20 08:56
S29	4	(schedules with outside with materials)	USPAT	OR	OFF	2003/10/20 09:08
S30	53	(schedule with task) and supplier	USPAT	OR	OFF	2003/10/20 08:57

## EAST Search History

S31	5	(schedul\$3 with outside with suppliers)	USPAT	OR	OFF	2003/10/20 09:08
S32	25638	plurality with product	USPAT	OR	OFF	2004/05/14 14:42
S33	2699	plurality near product	USPAT	OR	OFF	2004/05/14 14:43
S34	167	(plurality near product) and schedul\$4	USPAT	OR	OFF	2004/05/14 14:43
S35	13	((plurality near product) and schedul\$4) and tasks and resources	USPAT	OR	OFF	2004/05/14 14:43
S36	4	"6233493".URPN.	USPAT	OR	OFF	2005/08/15 12:34
S37	10	("5148513"   "5285383"   "5291394"   "5311438"   "5319781"   "5343554"   "5390282"   "5541848"   "5819244"   "5867397").PN.	USPAT	OR	OFF	2004/05/14 14:49
S38	332	schedul\$3 and ((materials or supplies) with outside)	USPAT	OR	OFF	2004/06/10 13:18
S39	19	schedul\$3 and ((materials or supplies) near outside)	USPAT	OR	OFF	2004/06/10 13:17
S40	256	schedul\$3 and ((materials or supplies) with outside) and available	USPAT	OR	OFF	2006/06/21 15:08
S41	17	(schedul\$3 and ((materials or supplies) with outside) and available) and "705"/\$.cor.	USPAT	OR	OFF	2004/06/10 13:21
S42	20	schedul\$3 and ((vendor or supplier) with outside) and "705"/\$.cor.	USPAT	OR	OFF	2006/06/21 15:09
S43	37	schedul\$3 and (material near list)	USPAT	OR	OFF	2004/06/10 14:28
S44	1692	schedul\$3 with material	USPAT	OR	OFF	2004/06/10 14:29
S45	66	schedul\$3 with material with available	USPAT	OR	OFF	2004/06/10 14:29
S46	14	("4459663"   "4646238"   "5089970"   "5101352"   "5216593"   "5233533"   "5283745"   "5291397"   "5303144"   "5325304"   "5440480"   "5463555"   "5586021"   "5630070").PN.	US-PGPUB; USPAT; USOCR	OR	OFF	2005/02/23 13:50
S47	3	("6671673" "5311438" "5905496").pn.	USPAT	OR	OFF	2005/02/23 13:52
S48	4	("5854746" "5208765" "4896269" "4648023").pn.	USPAT	OR	OFF	2005/02/23 13:52
S49	1	"5826236".pn.	USPAT	OR	OFF	2005/02/23 14:30
S50	15	("5148513"   "5285383"   "5291394"   "5311438"   "5319781"   "5343554"   "5390282"   "5541848"   "5819244"   "5867397").PN. OR ("6233493").URPN.	US-PGPUB; USPAT; USOCR	OR	OFF	2005/02/23 14:31

## EAST Search History

S51	16	(US-20020169647-\$ or US-20050004825-\$ or US-20040002885-\$ or US-20030061330-\$ or US-20020128895-\$).did. or (US-5530861-\$ or US-5548506-\$ or US-5671361-\$ or US-6308164-\$ or US-RE38633-\$ or US-6275812-\$ or US-6101481-\$ or US-6044355-\$ or US-5913201-\$ or US-5765140-\$ or US-5303170-\$ or US-5164897-\$ or US-4937743-\$ or US-4875162-\$ or US-5111391-\$ or US-5826252-\$).did.	USPAT	OR	OFF	2005/03/04 12:48
S52	21	(US-20020169647-\$ or US-20050004825-\$ or US-20040002885-\$ or US-20030061330-\$ or US-20020128895-\$).did. or (US-5530861-\$ or US-5548506-\$ or US-5671361-\$ or US-6308164-\$ or US-RE38633-\$ or US-6275812-\$ or US-6101481-\$ or US-6044355-\$ or US-5913201-\$ or US-5765140-\$ or US-5303170-\$ or US-5164897-\$ or US-4937743-\$ or US-4875162-\$ or US-5111391-\$ or US-5826252-\$).did.	US-PGPUB; USPAT	OR	OFF	2005/03/04 12:48
S53	605	((plural\$ or multipl\$) near (product or item)) and schedul\$ and resource	USPAT	OR	ON	2005/03/05 12:03
S54	267	((plural\$ or multipl\$) near (product or item)) and schedul\$ and resource and material	USPAT	OR	ON	2005/03/05 12:03
S55	149	((plural\$ or multipl\$) near (product or item)) and schedul\$ and resource and material and completion	USPAT	OR	ON	2005/03/05 12:03
S56	119	((plural\$ or multipl\$) near (product or item)) and schedul\$ and resource and material and completion and task	USPAT	OR	ON	2005/03/05 12:04
S57	8	("5208765"   "5384910"   "5600775"   "5600789"   "5630125"   "5655086"   "5657461"   "5659793").PN.	US-PGPUB; USPAT; USOCR	OR	OFF	2005/03/05 12:18
S58	12	("5864480").URPN.	USPAT	OR	OFF	2005/03/05 12:19
S59	0	"6393322".pn.	USPAT	OR	OFF	2005/03/07 10:02
S60	1	"6393332".pn.	USPAT	OR	OFF	2005/03/07 10:04
S61	221	705/8.cor.	USPAT	OR	OFF	2005/03/07 10:04
S62	646	705/8.ccls.	USPAT	OR	OFF	2005/08/15 12:40
S63	102	705/8.ccls. and resource and material	USPAT	OR	OFF	2005/03/07 10:05
S64	66	705/8.ccls. and resource and material and (outside or external or outsourc\$)	USPAT	OR	OFF	2005/03/07 10:05

## EAST Search History

S65	112	700/95.cor.	USPAT	OR	OFF	2005/03/07 12:01
S66	2	(job or task) with minimum with ((skill or ability) near level)	USPAT	OR	OFF	2005/08/15 09:43
S67	1	"5111391".pn.	USPAT	OR	OFF	2005/08/15 11:03
S68	102	("5111391").URPN.	USPAT	OR	OFF	2005/08/15 11:03
S69	1	"6233493".pn.	USPAT	OR	OFF	2005/08/15 12:34
S70	677	705/8.ccls.	USPAT	OR	OFF	2005/08/15 12:41
S71	226	705/8.cor.	USPAT	OR	OFF	2005/08/15 12:41
S72	529	(product or item) and ((finish or complet\$) near date) and (definition or description or instruction) and (task or job) and (resource or material) and (ability or skill) and schedul\$	US-PGPUB	OR	ON	2006/01/19 16:39
S73	14	((product or item) with (definition or description) with (task or job)) and ((finish or complet\$) near date) and (resource or material) and (ability or skill) and schedul\$	US-PGPUB	OR	ON	2006/01/19 17:18
S74	0	"6233493".pn.	US-PGPUB	OR	ON	2006/01/19 17:18
S75	1	"6233493".pn.	USPAT	OR	ON	2006/01/19 17:18
S76	787	705/8.ccls.	USPAT	OR	OFF	2006/06/21 12:51
S77	930	705/8.ccls.	US-PGPUB	OR	OFF	2006/06/21 12:51
S78	1133	705/7.ccls.	US-PGPUB	OR	OFF	2006/06/21 12:51
S79	602	705/7.ccls.	USPAT	OR	OFF	2006/06/21 12:51

JD  
6-21-06

? b fulltext1, fulltext2, nonfulltext

>>> 77 does not exist  
>>> 233 does not exist  
>>>2 of the specified files are not available  
21jun06 11:26:17 User268077 Session D332.1  
\$0.00 0.221 DialUnits FileHomeBase  
\$0.00 Estimated cost FileHomeBase  
\$0.03 TELNET  
\$0.03 Estimated cost this search  
\$0.03 Estimated total session cost 0.221 DialUnits

*Dialog*  
*926-2106*

SYSTEM:OS - DIALOG OneSearch

File 15:ABI/Inform(R) 1971-2006/Jun 21  
(c) 2006 ProQuest Info&Learning  
File 16:Gale Group PROMT(R) 1990-2006/Jun 20  
(c) 2006 The Gale Group  
File 148:Gale Group Trade & Industry DB 1976-2006/Jun 21  
(c)2006 The Gale Group  
File 160:Gale Group PROMT(R) 1972-1989  
(c) 1999 The Gale Group  
File 275:Gale Group Computer DB(TM) 1983-2006/Jun 20  
(c) 2006 The Gale Group  
File 621:Gale Group New Prod.Annou.(R) 1985-2006/Jun 21  
(c) 2006 The Gale Group  
File 9:Business & Industry(R) Jul/1994-2006/Jun 20  
(c) 2006 The Gale Group  
File 20:Dialog Global Reporter 1997-2006/Jun 21  
(c) 2006 Dialog  
File 476:Financial Times Fulltext 1982-2006/Jun 22  
(c) 2006 Financial Times Ltd  
File 610:Business Wire 1999-2006/Jun 21  
(c) 2006 Business Wire.  
**\*File 610: File 610 now contains data from 3/99 forward.**  
Archive data (1986-2/99) is available in File 810.  
File 613:PR Newswire 1999-2006/Jun 21  
(c) 2006 PR Newswire Association Inc  
**\*File 613: File 613 now contains data from 5/99 forward.**  
Archive data (1987-4/99) is available in File 813.  
File 624:McGraw-Hill Publications 1985-2006/Jun 21  
(c) 2006 McGraw-Hill Co. Inc  
**\*File 624: Homeland Security & Defense and 9 Platt energy journals added**  
Please see HELP NEWS624 for more  
File 634:San Jose Mercury Jun 1985-2006/Jun 20  
(c) 2006 San Jose Mercury News  
File 636:Gale Group Newsletter DB(TM) 1987-2006/Jun 20  
(c) 2006 The Gale Group  
File 810:Business Wire 1986-1999/Feb 28  
(c) 1999 Business Wire  
File 813:PR Newswire 1987-1999/Apr 30  
(c) 1999 PR Newswire Association Inc  
File 2:INSPEC 1898-2006/Jun W2  
(c) 2006 Institution of Electrical Engineers  
File 35:Dissertation Abs Online 1861-2006/May  
(c) 2006 ProQuest Info&Learning

File 65:Inside Conferences 1993-2006/Jun 21  
 (c) 2006 BLDSC all rts. reserv.  
 File 99:Wilson Appl. Sci & Tech Abs 1983-2006/May  
 (c) 2006 The HW Wilson Co.  
 File 256:TecInfoSource 82-2006/Aug  
 (c) 2006 Info.Sources Inc  
 File 474:New York Times Abs 1969-2006/Jun 19  
 (c) 2006 The New York Times  
 File 475:Wall Street Journal Abs 1973-2006/Jun 16  
 (c) 2006 The New York Times  
 File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13  
 (c) 2002 The Gale Group  
**\*File 583: This file is no longer updating as of 12-13-2002.**  
 File 8:EI Compendex(R) 1970-2006/Jun W2  
 (c) 2006 Elsevier Eng. Info. Inc.  
 File 94:JICST-EPlus 1985-2006/Mar W3  
 (c)2006 Japan Science and Tech Corp(JST)  
 File 6:NTIS 1964-2006/Jun W2  
 (c) 2006 NTIS, Intl Cpyrght All Rights Res  
 File 34:SciSearch(R) Cited Ref Sci 1990-2006/Jun W3  
 (c) 2006 Inst for Sci Info  
 File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec  
 (c) 1998 Inst for Sci Info  
 File 7:Social SciSearch(R) 1972-2006/Jun W3  
 (c) 2006 Inst for Sci Info

Set	Items	Description
---	-----	-----
? s	(product (2n) development) (s) (tasks or jobs) (s) ((external or outside or outsource?) (2n) (material? or resource? or part or parts))	
Processing		
Processing		
Processing		
Processing		
Processed	10 of 30 files ...	
Processing		
Processed	20 of 30 files ...	
Processing		
Processed	30 of 30 files ...	
Completed processing all files		
	18013128	PRODUCT
	20374287	DEVELOPMENT
	1041468	TASKS
	2723201	JOBS
	2005668	EXTERNAL
	4370015	OUTSIDE
	463102	OUTSOURCE?
	15124039	MATERIAL?
	11334715	RESOURCE?
	15726004	PART
	4191086	PARTS
S1	13	(PRODUCT (2N) DEVELOPMENT) (S) (TASKS OR JOBS) (S) ((EXTERNAL OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE? OR PART OR PARTS))
OR		
		RESOURCE? OR PART OR PARTS))
? rd s1		
S2	13	RD S1 (unique items)

? ds

Set	Items	Description
S1	13	(PRODUCT (2N) DEVELOPMENT) (S) (TASKS OR JOBS) (S)
((EXTER-		
NAL OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE?		
OR		
PART OR PARTS))		
S2	13	RD S1 (unique items)
? t s2/3,k/all		

2/3,K/1 (Item 1 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
(c) 2006 ProQuest Info&Learning. All rts. reserv.

02335400 110694463  
**Developing custom adhesive systems for transdermal drug delivery products**  
Hopp, Melinda S  
Pharmaceutical Technology v26n3 PP: 30-36 Mar 2002  
ISSN: 0147-8087 JRNL CODE: PHTY  
WORD COUNT: 2125

...TEXT: well as agreed-upon milestones.

Where practical, adhesives manufacturers are taking on more of the **product development** process as pharmaceutical companies seek to **outsource** research, testing, **materials** qualifications, and many other **tasks** related to adhesives formulation and production. This means that a plant must operate to relevant...

2/3,K/2 (Item 2 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01400073 00051060  
**Eliminating product defects in the design phase**  
Mascitelli, Ronald  
Industrial Management v39n2 PP: 1-5 Mar/Apr 1997  
ISSN: 0019-8471 JRNL CODE: IM  
WORD COUNT: 2678

...TEXT: essence of robust product design.

To improve the robustness of your product designs, the following **tasks** should be performed early in the development process: Determine material variability specifications-At the beginning of the engineering design activity, a material specification must be developed for critical raw **materials** and **outsourced** components. All parameters that can impact the producibility or performance of the product should be given realistic variability specifications that are agreed upon by suppliers. The **product**



**development** team must have ample opportunity to review these specs and incorporate them into the design...

2/3,K/3 (Item 1 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
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08654137 Supplier Number: 74925620 (USE FORMAT 7 FOR FULLTEXT)  
**GLASS INDUSTRY INDEX.**  
Glass International, v24, n2, pS37  
March, 2001  
Language: English Record Type: Fulltext  
Document Type: Magazine/Journal; Trade  
Word Count: 25154

... c) Design & manufacture of lean phase,  
dense phase & vacuum conveying systems,  
weighing, packing, palletising, cleaning &  
**materials** handling systems & solutions.

Clyde Richard Simon Ltd  
Park Lane, Basford, Nottingham,  
Nottinghamshire NG6 0DT (GB...

2/3,K/4 (Item 2 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
(c) 2006 The Gale Group. All rts. reserv.

03952096 Supplier Number: 45723910  
**GM tunes up for the future**  
Detroit News & Free Press, pB1  
August 11, 1995  
Language: English Record Type: Abstract  
Document Type: Newspaper; Trade

ABSTRACT:  
...bureaucracies and to reduce costs. The reorganization calls for the elimination of 5,000 engineering **jobs** at its facilities in Detroit, MI,  
and at its **outside parts** suppliers by 1997. Other strategies include  
the creation of a new **product development** and marketing structure,  
the  
planned spinoff of its Electronic Data Systems subsidiary and the  
appointment...

2/3,K/5 (Item 1 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2006 The Gale Group. All rts. reserv.

03313958 Supplier Number: 113803799  
**Announced deals January 2004.**  
(Announced deals)

European Venture Capital Journal, n 109, p 101  
February 2004  
DOCUMENT TYPE: Journal ISSN: 0954-1675 (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 8429

TEXT:

...Copenhagen in the Medicon Valley Region and will use the recent capital injection for ongoing **product development** to complete the planned development milestones and associated revenue.

France

A Plus Finance, Credit

Lyonnais...

...outsourcing supplying staff for production, technical and administrative functions. Additionally, it enables key clients to **outsource part** of their HR functions to it by providing on-site services such as temporary resource...will be used to increase the company's North American sales presence and for further **product development**.

Spain

Grupo Bravo

Corpfina Capital

Business type: Aluminium

Equity leader (indiv): Juan

components parts for...be used

as a balanced investment for the purposes of expanding the research team capability, **product development**, increased sales and marketing activities, plus longer term plans for moving location to a new...

...used for the purposes

expanding the people counting and thermal imaging activities and for further **product development** of products to serve both security and healthcare applications.

Pro-Cure Therapeutics

Aberdeen Murray Johnstone...

...used to support ongoing research for the development of cell lines for drug discovery and **product development** for a cancer therapeutic drug.

Avanti Communications Ltd

Yorkshire Fund Managers Ltd

Business type: Broadband...

...362,000 (euro) investment. The

Company develops marketing management software to help marketing teams get **jobs** done on time and on budget allowing more control over workflow, digital assets and financials...

2/3,K/6 (Item 2 from file: 9)

DIALOG(R) File 9:Business & Industry(R)

(c) 2006 The Gale Group. All rts. reserv.

02515346 Supplier Number: 24878518 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Transdermal Drug Delivery: Adhesives and Pharmaceuticals Collide**  
(An overview of the transdermal drug delivery market includes projected growth for 2002)

Pharmaceutical Technology Europe, v 13, n 6, p 20

June 2001

DOCUMENT TYPE: Journal ISSN: 0164-6826 (United Kingdom)

LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1819

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...manufacturer and the pharmaceutical company. Where practical, adhesive manufacturers are taking on more of the **product development** process as pharmaceutical companies seek to **outsource** research, testing, **materials** qualification and many other **tasks**. Adhesives companies need to ensure their operations are capable of handling this responsibility and forming...

2/3,K/7 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)  
(c) 2006 The Gale Group. All rts. reserv.

01455670 Supplier Number: 23750783 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**ALL ETHICAL PHARMACEUTICALS - OUTSOURCING IN THE PHARMACEUTICAL INDUSTRY**

(Estimates indicate that by the year 2000 approximately 50% of research funding by large pharmaceutical companies will be directed toward external service providers)

Medical & Healthcare Marketplace Guide, p N/A  
1997

DOCUMENT TYPE: Journal (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1572

ABSTRACT:

...Outsource Technology Associates. Outsourcing in the pharmaceutical industry can be described as establishing relationships with **external resources** to conduct a part or essentially all of the **tasks** necessary to bring a drug product to market. Those activities range from new chemical entity...

...technology development; Chemical process development; Toxicology; Active drug manufacture; Bulk pharmaceutical materials/excipient manufacture; Drug **product development**; and Clinical supplies manufacture. The substantial consolidation which has taken place within the global pharmaceutical...

2/3,K/8 (Item 1 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter  
(c) 2006 Dialog. All rts. reserv.

41099696 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Event Brief of Cooper Industries Ltd. Outlook 2005 Call - Part 1**

FAIR DISCLOSURE WIRE

February 23, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4180

... end, parity in price increases offsetting material cost increases.

5. Sarbanes-Oxley: 1. Devoted significant **resources** . 2. Drove **external**

costs up. 3. Required CBE to realign resources and devote significant

amount to effort. 4...

2/3,K/9 (Item 2 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2006 Dialog. All rts. reserv.

30306315

**Impetus For Outsourcing Of Product Development**

FINANCIAL EXPRESS

July 23, 2003

JOURNAL CODE: WFEX LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 361

... 15-20 per cent premium over the billing rates charged for

enterprise software development outsourced **jobs**.

2/3,K/10 (Item 3 from file: 20)

DIALOG(R)File 20:Dialog Global Reporter

(c) 2006 Dialog. All rts. reserv.

23638217

**Elcoteq and Benefon into a deal to jump-start Elcoteq Design Center**

HUGIN

July 01, 2002

JOURNAL CODE: FHUG LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 880

... resources within Benefon and complementing them with the resources

within Elcoteq and possibly also with **outside resources** as needed. Mr.

Jorma Nieminen, the founder and the President of Benefon Oyj has agreed...

2/3,K/11 (Item 1 from file: 610)

DIALOG(R)File 610:Business Wire

(c) 2006 Business Wire. All rts. reserv.

00293458 20000605157B4555 (USE FORMAT 7 FOR FULLTEXT)

**Synchronicity Launches the 'Network Effect' Partner Program;**

**Further**

**Establishes Its Tools as B2B Design Standards**

Business Wire

Monday, June 5, 2000 08:38 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 958

**TEXT:**

...Web technology. The program gives members access to Synchronicity's leading technology for managing the **product development** supply chain. Synchronicity will support the development of effective products and services that accelerate design...

...Effect Program enables designers to boost design productivity by providing them with solutions that link **external design resources** through the Internet. Every link in the development chain will be included, from IP and ...

2/3,K/12 (Item 1 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

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00866041

**UTILICORP DECIDES TO OUTSOURCE NEW PRODUCT DEVELOPMENT; SHUTS IN-HOUSE UNIT**

Energy Services & Telecom Report (formerly DSR), Vol. 14, No. 13, Pg 5  
June 19, 1997

JOURNAL CODE: DSR

SECTION HEADING: Strategies ISSN: 1286-4008/96

WORD COUNT: 317

**TEXT:**

...the UtiliCorp organization will be offered severance packages.

``We think a lot will find new **jobs** in the company. We don't know the number, but a lot will,'' a UtiliCorp spokesman told Energy Services & Telecom Report. Of the 53 employees who made up the new **product development** unit, a dozen will be retained within UtiliCorp's marketing unit. Those individuals will manage a program to develop new products using `` **external resources** ,'' the spokesman added.

UtiliCorp had hoped that the unit being discontinued could develop new, deregulated...

2/3,K/13 (Item 1 from file: 636)  
DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
(c) 2006 The Gale Group. All rts. reserv.

02962477 Supplier Number: 46035305 (USE FORMAT 7 FOR FULLTEXT)  
**The Entrepreneurial Challenge In The Open European Economy**  
European Venture Capital Journal, pN/A  
Jan 1, 1996  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 5489

... effect of the innovative entrepreneurs is that there is a  
requirement for a more efficient **product development** . However, it  
also  
includes the fact that the entrepreneur while he is performing the  
technical...

...to do all the main business developing activities simultaneously.  
They  
will have to rely on **external resources** for these **tasks** . In other  
words, the entrepreneur has to cooperate with other enterprises or  
resource  
centres (technological...

Set	Items	Description
S1	13	(PRODUCT (2N) DEVELOPMENT) (S) (TASKS OR JOBS) (S)
((EXTER-		
		NAL OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE?
OR		
		PART OR PARTS))
S2	13	RD S1 (unique items)
S3	43	(PRODUCT (2N) DEVELOP?) (S) (TASK? OR JOB?) (S)
((EXTERNAL		
		OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE? OR
PART		
		OR PARTS))
S4	35	RD S3 (unique items)
S5	15	S4 NOT PY>2000
? t s5/3,k/all		

5/3,K/1 (Item 1 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01486274 01-37262  
**Building a manufacturing network**  
Arseneault, Wayne  
Machine Design v69n16 PP: 85-90 Aug 21, 1997  
ISSN: 0024-9114 JRNL CODE: MDS  
WORD COUNT: 2687

...TEXT: between resources so the project moves through different phases with seamless transitions.

Using internal and **external resources** simultaneously on a project creates a genuinely concurrent productdevelopment cycle. The network lets companies place a **task** force of consultants where they have the greatest impact - early in the **product - development** cycle. Further along in the process, the network guarantees that a host of manufacturing specialists...

5/3,K/2 (Item 2 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
(c) 2006 ProQuest Info&Learning. All rts. reserv.

01400073 00051060  
**Eliminating product defects in the design phase**  
Mascitelli, Ronald  
Industrial Management v39n2 PP: 1-5 Mar/Apr 1997  
ISSN: 0019-8471 JRNL CODE: IM  
WORD COUNT: 2678

...TEXT: essence of robust product design.

To improve the robustness of your product designs, the following **tasks** should be performed early in the development process: Determine material variability specifications-At the beginning of the engineering design activity, a material specification must be developed for critical raw **materials** and **outsourced** components. All parameters that can impact the producibility or performance of the product should be given realistic variability specifications that are agreed upon by suppliers. The **product development** team must have ample opportunity to review these specs and incorporate them into the design...

5/3,K/3 (Item 3 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00726225 93-75446  
**Forecasting Process at Apple Computer**  
Hubbard, David  
Journal of Business Forecasting v11n1 PP: 26 Spring 1992  
ISSN: 0278-6087 JRNL CODE: JBT  
WORD COUNT: 742

...TEXT: as part of an ongoing effort to improve the process. We have recently concluded a **task** of interviewing over 70 participants (Division President, Senior Vice President, Site Director, etc.) in our...

...family as opposed to configuration. We have already installed the capability to localize (language specific **materials**) **outside** of the factory environment, in response to specific country orders. We have instituted a forum where the **product development** groups advise each sales region of new product feature sets, pricing recommendation, cannibalism assumptions, competitive...

5/3,K/4 (Item 4 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
(c) 2006 ProQuest Info&Learning. All rts. reserv.

00724569 93-73790  
**Design Service Bureaus: Friend or Foe?**  
Goodenbury, Greg  
Printed Circuit Design v9n3 PP: 11-16 Mar 1992  
ISSN: 1047-5567 JRNL CODE: PCC  
WORD COUNT: 1509

ABSTRACT: Faced with an uncertain financial outlook, many electronic **product developers** will downsize their internal computer-aided design (CAD) groups and rely more heavily on **outside resources**. However, design service bureaus most often are relied on for their expertise and their ability...



...will be a factor. The bottom line in outsourcing part or all of a design job is the service bureau's ability to meet a firm's scheduled deadlines. The service...

...TEXT: service bureau is just such a business. Faced with an uncertain financial outlook, many electronic product developers will downsize their internal CAD groups and rely more heavily on outside resources

In most cases, it makes sense to outsource jobs during economically slow periods or during slower periods in a company's business cycle.

Of...

5/3,K/5 (Item 1 from file: 16)

DIALOG(R) File 16:Gale Group PROMT(R)

(c) 2006 The Gale Group. All rts. reserv.

03952096 Supplier Number: 45723910

**GM tunes up for the future**

Detroit News & Free Press, pB1

August 11, 1995

Language: English Record Type: Abstract

Document Type: Newspaper; Trade

**ABSTRACT:**

...bureaucracies and to reduce costs. The reorganization calls for the elimination of 5,000 engineering jobs at its facilities in Detroit, MI, and at its outside parts suppliers by 1997. Other strategies include the creation of a new product development and marketing structure, the planned spinoff of its Electronic Data Systems subsidiary and the appointment...

5/3,K/6 (Item 1 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

11781639 SUPPLIER NUMBER: 58381519 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**The End of Lifetime Employment in Japan.**

Hirakubo, Nakato

Business Horizons, 42, 6, 41

Nov, 1999

ISSN: 0007-6813 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 4576 LINE COUNT: 00380

... in-house resources. These outside workers can be a valuable asset for a company. When developing a new product or entering into a new market, a company can expedite the process by hiring someone...

5/3,K/7 (Item 2 from file: 148)  
DIALOG(R) File 148:Gale Group Trade & Industry DB  
(c)2006 The Gale Group. All rts. reserv.

09817695 SUPPLIER NUMBER: 19900129 (USE FORMAT 7 OR 9 FOR FULL  
TEXT)

**Building a manufacturing network: companies expanding into new areas  
might**

**benefit by building a network of consultants, suppliers, and  
manufacturers rather than relying on internal growth.**

Arseneault, Wayne

Machine Design, v69, n16, p85(5)

August 21, 1997

ISSN: 0024-9114 LANGUAGE: English RECORD TYPE: Fulltext;

Abstract

WORD COUNT: 2998 LINE COUNT: 00262

... a project creates a genuinely concurrent product-development  
cycle.

The network lets companies place a **task** force of consultants where  
they  
have the greatest impact - early in the **product - development** cycle.  
Further along in the process, the network guarantees that a host of  
manufacturing specialists...

5/3,K/8 (Item 1 from file: 160)  
DIALOG(R) File 160:Gale Group PROMT(R)  
(c) 1999 The Gale Group. All rts. reserv.

01561438

**Ford Europe wants profit, not share of market.**

AUTOMOTIVE NEWS February 9, 1987 p. 18,201

Ford of Europe (UK) has planned more **job** cuts, exports,  
outsourcing  
and joint ventures to generate higher profits in 1987. Ford sold a...

...to the pressure of the D-mark on the pound, FE may turn to more  
**parts**

sourcing **outside** of West Germany. Also, according to Whipple, FE  
may  
look to low-cost countries, such...

... Dearborn, Michigan, plant, and the company is negotiating with  
Cosworth

Engineering (UK) about a new **product development** agreement. FE has  
cut

its **job** force to 101,000 from 147,000 in 1979, and Whipple expects  
the  
cuts to...

5/3,K/9 (Item 1 from file: 9)  
DIALOG(R) File 9:Business & Industry(R)  
(c) 2006 The Gale Group. All rts. reserv.

01455670 Supplier Number: 23750783 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**ALL ETHICAL PHARMACEUTICALS - OUTSOURCING IN THE PHARMACEUTICAL  
INDUSTRY**

(Estimates indicate that by the year 2000 approximately 50% of research  
funding by large pharmaceutical companies will be directed toward  
external service providers)

Medical & Healthcare Marketplace Guide, p N/A  
1997

DOCUMENT TYPE: Journal (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1572

**ABSTRACT:**

...Outsource Technology Associates. Outsourcing in the pharmaceutical  
industry can be described as establishing relationships with **external  
resources** to conduct a part or essentially all of the **tasks**  
necessary to  
bring a drug product to market. Those activities range from new  
chemical  
entity...

...technology development; Chemical process development; Toxicology;  
Active  
drug manufacture; Bulk pharmaceutical materials/excipient manufacture;  
Drug  
**product development** ; and Clinical supplies manufacture. The  
substantial  
consolidation which has taken place within the global  
pharmaceutical...

5/3,K/10 (Item 2 from file: 9)  
DIALOG(R)File 9:Business & Industry(R)  
(c) 2006 The Gale Group. All rts. reserv.

01370528 Supplier Number: 24024860  
**ROYAL APPLIANCE MANUFACTURING FOCUSES ON VACUUMS AROUND THE CLOCK**  
(Royal Appliance relies on new products to boost the bottom line; new  
products generated about \$100 mil of its revenues; Royal has 42% of  
the  
hand-held vacuum market)

Akron Beacon Journal , p N/A  
September 15, 1997  
DOCUMENT TYPE: Regional Newspaper (United States)  
LANGUAGE: English RECORD TYPE: Fulltext  
WORD COUNT: 1626

**TEXT:**

...category in U.S. sales -- thinking about vacuum cleaners is a  
seven-day-a-week **job** . And the biggest part of the **job** these days is  
coming up with ideas for at least three new or upgraded models...

...said James Roeder, an analyst at Midwest Research in Cleveland.  
"They  
understand the marketing and **product development** very well. They've  
put

together products and sold them very creatively." Merriman focused Royal...

...that it calls its WindTunnel cleaner. Royal, on the other hand, buys most of its **parts** from **outside** sources, and assembles them at three plants in Highland Heights, Mentor and Wickliffe, then ships...

5/3,K/11 (Item 1 from file: 610)  
DIALOG(R)File 610:Business Wire  
(c) 2006 Business Wire. All rts. reserv.

00293458 20000605157B4555 (USE FORMAT 7 FOR FULLTEXT)  
**Synchronicity Launches the 'Network Effect' Partner Program;**  
**Further**  
**Establishes Its Tools as B2B Design Standards**  
Business Wire  
Monday, June 5, 2000 08:38 EDT  
JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 958

TEXT:  
...zero latency, global product  
development infrastructure.

The key to the program is targeting critical design **tasks** and business transactions in product design and optimizing them using Web technology.  
The program gives members access to Synchronicity's leading technology for managing the **product development** supply chain. Synchronicity will support the development of effective products and services that accelerate design...  
...Effect Program enables designers to boost design productivity by providing them with solutions that link **external design resources** through the Internet. Every link in the development chain will be included, from IP and  
...

5/3,K/12 (Item 1 from file: 624)  
DIALOG(R)File 624:McGraw-Hill Publications  
(c) 2006 McGraw-Hill Co. Inc. All rts. reserv.

00866041  
**UTILICORP DECIDES TO OUTSOURCE NEW PRODUCT DEVELOPMENT; SHUTS IN-HOUSE UNIT**  
Energy Services & Telecom Report (formerly DSR), Vol. 14, No. 13, Pg 5  
June 19, 1997  
JOURNAL CODE: DSR  
SECTION HEADING: Strategies ISSN: 1286-4008/96  
WORD COUNT: 317

TEXT:

...the UtiliCorp organization will be offered severance packages.

``We think a lot will find new **jobs** in the company. We don't know the number, but a lot will,' ' a UtiliCorp spokesman told Energy Services & Telecom Report. Of the 53 employees who made up the new **product development** unit, a dozen will be retained within UtiliCorp's marketing unit. Those individuals will manage a program to develop new products using **external resources** , ' ' the spokesman added.

UtiliCorp had hoped that the unit being discontinued could develop new, deregulated...

5/3,K/13 (Item 1 from file: 636)

DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
(c) 2006 The Gale Group. All rts. reserv.

03956727 Supplier Number: 50315708 (USE FORMAT 7 FOR FULLTEXT)  
**IMPROVING MODEL QUALITY**  
Computer Aided Design Report, v18, n1, pN/A  
Jan 1, 1998  
Language: English Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count: 1829

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...too, will be suppressed. Other examples of bad practices include: \* Cuts or holes that lie **outside** the **part** model \* Features buried within the model that aren't visible \* Very small features or surfaces...that out--of--scale dimensions have not been used except when absolutely necessary. Getting the **Job** Done Checking CAD models costs money. Experienced checkers must be trained and assigned to review...

...suitable for revision and reuse. If an existing product model can be copied and modified, **product development** costs and schedules will shrink. But design reuse can't begin until your company has...  
...complex. Off--the--shelf software for checking CAD models is relatively new. Prescient Technologies has **developed** a **product** called Design QA that checks Pro/Engineer models. The software runs from within a Pro...

5/3,K/14 (Item 2 from file: 636)

DIALOG(R) File 636:Gale Group Newsletter DB(TM)  
(c) 2006 The Gale Group. All rts. reserv.

02962477      Supplier Number: 46035305    (USE FORMAT 7 FOR FULLTEXT)  
**The Entrepreneurial Challenge In The Open European Economy**  
European Venture Capital Journal, pN/A  
Jan 1, 1996  
Language: English      Record Type: Fulltext  
Document Type: Newsletter; Trade  
Word Count:    5489

... effect of the innovative entrepreneurs is that there is a requirement for a more efficient **product development** . However, it also includes the fact that the entrepreneur while he is performing the technical...

...to do all the main business developing activities simultaneously. They will have to rely on **external resources** for these **tasks** . In other words, the entrepreneur has to cooperate with other enterprises or resource centres (technological...

**5/3,K/15      (Item 1 from file: 583)**  
DIALOG(R)File 583:Gale Group Globalbase(TM)  
(c) 2002 The Gale Group. All rts. reserv.

05972171  
Tight budgets shift priorities and strategies  
WORLD: R&D - PRIORITIES AND STRATEGIES SHIFT  
Chemical Week International (CWKI)      6 Apr 1994    p.38  
Language: ENGLISH

... a period of economic retrenchment and research and development budgets have not escaped cutbacks and **job** losses. R&D directors are adopting a variety of survival strategies as a result. There has already been a shift away from long term, exploratory research towards more application and **product development** research. A shift which is raising concerns over long term R&D. DuPont, Union Carbide...

... companies are seeking to align research with business objectives, and many are pinning hopes on **external resources** to pick up the slack developing in basic research. The basic issue is productivity and...  
?

Set        Items    Description  
S1            13    (PRODUCT (2N) DEVELOPMENT) (S) (TASKS OR JOBS) (S)  
((EXTER-  
                    NAL OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE?  
OR  
                    PART OR PARTS))  
S2            13    RD S1    (unique items)  
S3            43    (PRODUCT (2N) DEVELOP?) (S) (TASK? OR JOB?) (S)  
((EXTERNAL  
                    OR OUTSIDE OR OUTSOURCE?) (2N) (MATERIAL? OR RESOURCE? OR  
PART  
                    OR PARTS))  
S4            35    RD S3    (unique items)  
S5            15    S4 NOT PY>2000  
S6            732    ((MONITOR? OR TRACK?) (S) ((EXTERNAL OR OUTSOURCE? OR  
OUTS-  
                    IDE) (2N) (SUPPLY OR SUPPLIES OR MATERIAL? OR RESOURCES)))  
AND  
                    (MANUFACTURING OR (PRODUCT (N) DEVELOP?))  
S7            60    S6 AND (SCHEDUL? (S) (MODIFY OR MODIFICATION? OR UPDATE  
OR  
                    CHANGE OR CHANGES OR CHANGING))  
S8            50    RD S7    (unique items)  
S9            23    S8 AND (AVAILABILITY OR AVAILABL?) AND (ABILITY OR  
SKILL OR  
                    COMPETENCY)  
? t s9/3,k/all

9/3,K/1        (Item 1 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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02749712 570898451  
**Logistics Management Is Mission Critical When Parts  
Manufacturers Go  
Offshore**  
Donnelly, Paul  
World Trade v17n3 PP: 38-41 Mar 2004  
ISSN: 1054-8637 JRNL CODE: WLD  
WORD COUNT: 1199

...ABSTRACT: manufacturers, are increasingly going offshore for  
product.  
One option to maintain control over a global **supply** chain of  
**outsourced**  
activities while meeting the stringent inventory management and  
delivery  
requirements of automotive customers - the costly headcount option - is  
to  
have a staff dedicated to **monitoring** forecasts, **manufacturing**  
**schedules** , and logistics operations. Another option - considerably  
more  
cost effective - is to leverage the efficiency and reliability of the  
supply chain with the latest communications tools, those specifically

designed to **monitor outsourced** activities. **Supply Chain Event Management**, (SCEM) software, evolved out of early efforts at integrating

extended supply chains. The software has components that **monitor** forecasts, orders, **manufacturing schedules**, inventories, and shipments, and alerts people to **changes** or mishaps.

...TEXT: One option-the costly headcount option-is to have a staff dedicated to monitoring forecasts, **manufacturing schedules**, and logistics operations. Expeditors and others commonly perform tasks such as checking on order status...

...They also deal with one of the more ornery aspects of managing a supply chain- **change**. **Changes** in orders, forecasts, production **schedules**, and delivery dates seem like they're the norm, not exceptions. Just keeping everyone informed of **changes** and dealing with their impact can keep a sizable staff at a mid-sized manufacturer...

...reliability of the supply chain with the latest communications tools, those specifically designed to monitor **outsourced** activities. **Supply Chain Event Management**, or SCEM software, evolved out of early efforts at integrating extended supply chains. The software has components that **monitor** forecasts, orders, **manufacturing schedules**, inventories, and shipments, and alerts people to **changes** or mishaps.

For example, say you have a commitment to deliver parts sourced in China...

...of the problem, the more options you have to recover. Some of the SCEM products **available** today can also help companies recover from exceptions as they occur.

Having successfully realized gains...

...spare parts, while improving service levels. It also results in significant cost savings while improving **availability** of spare parts throughout a dealer/repair network.

Events in context

When the system alerts...

...for an alternative supplier.

Business benefits from these types of systems include confidence in your **ability** to meet customer needs while taking advantage of offshore cost savings, as well as all...



...Enterprise Application Integration capabilities enable fully automated systems, web native versions of the software are **available** , making supplier participation as simple as accessing a browser. Does a small parts manufacturer still...

9/3,K/2 (Item 2 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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02736829 580848711

**Virtual Teams: A Review of Current Literature and Directions for Future Research1**

Powell, Anne; Piccoli, Gabriele; Ives, Blake  
Database for Advances in Information Systems v35n1 PP: 6-36 Winter 2004  
ISSN: 1532-0936 JRNL CODE: DFA  
WORD COUNT: 13211

...ABSTRACT: flexibility and responsiveness. As the technological infrastructure necessary to support virtual teams is now readily **available** , further research on the range of issues surrounding virtual teams is required if we are...

...TEXT: flexibility and responsiveness. As the technological infrastructure necessary to support virtual teams is now readily **available** , further research on the range of issues surrounding virtual teams is required if we are...

...times exclusive - reliance on IT to communicate with each other, their flexible composition, and their **ability** , if necessary, to traverse traditional organizational boundaries and time constraints. Virtual teams are often assembled...

...Traditional teams have generally been found to outperform their virtual counterparts with respect to the **ability** to orderly and efficiently exchange information and engage in effective planning (DeMeyer, 1991; Galegher & Kraut...

...when members are unable to resolve differences and compromise on the use of a specific **skill** during task completion (e.g. choosing to work with Oracle versus Access or using an...

...communication among virtual team members early in the project has been found to foster the **ability** to form closer interpersonal relationships between members (Maznevski & Chudoba, 2001; Robey et al., 2000). If...  
...social communication as well as predictable communication patterns,

substantial feedback, positive leadership, enthusiasm, and the **ability** to cope with technical uncertainty (Jarvenpaa & Leidner, 1999). This early research identified perceived integrity of...meetings in virtual teams, it is important to evaluate the possible fit between various technologies **available** to virtual teams and the tasks they are called upon to execute. Previous research that...

...FtF meetings or phone calls to be best suited for ambiguous tasks, managing conflicts, managing **external resources**, brainstorming, and for setting strategic direction. Conversely, electronic communication is best used for more structured tasks such as routine analysis (i.e., comparing competing concepts, examining design tradeoffs) or **monitoring** project status (Majchrzak et al., 2000a). However, virtual teams that have no access to synchronous...perhaps the most controllable and influential aspect of virtual team design.

Virtual teams have the **ability** to diverge from formal structures and traditional reporting requirements. As a consequence, they may be...

...the virtual environment, such as written and asynchronous communication skills, or should training focus on **available** technologies and their appropriate use? Should team-building meetings simply focus on creating a shared...

...coordination challenges? What type of tasks and projects are most amenable to such deconstruction? What **available** technology can be used to enable the decoupling process without sacrificing the essence of teamwork ...

...of time in virtual team processes. Virtual teams are generally asynchronous teams that have limited **ability** to engage in real-time collaboration. As such, they differ significantly from traditional teams for...

...Eveland & Bikson, 1988; Jarvenpaa et al., 1998; Jarvenpaa & Leidner, 1999; Kayworth & Leidner 2000). Moreover, the **ability** of the leader to be a very effective communicator using electronic media is essential because ...

...caretakers, are responsible for engaging in nurturing and disciplinary behavior (i.e. maintenance), for sharing **scheduling** information (i.e. coordination) and information about the network's inner workings (i.e. norms...

...employ, and under what contingencies do they employ them? Does the role of the caretaker **change** based on the type of virtual team being assembled? Do the potential benefits of caretaker...

...terms of gratification and satisfaction with the working experience, and contribute to individuals' learning and **ability** to engage in future projects (Jarvenpaa & Ives, 1994).

Virtual team research to date has focused...

...dispersed nature of virtual teams often causes stress and anxiety that hamper the team's **ability** to function effectively for more than short periods of time (Piccoli & Ives, 2002; Sarker & Sahay...

...virtual teams, it is crucial that dispersed knowledge workers develop the unique knowledge, skills and **ability** (KSA) to immediately and efficiently contribute to their team's success. The set of KSAs...

...the notion of virtual team member viability - defined as the individual's KSA development and **ability** to perform effectively in virtual teams in the future. In organizations that adopt a team...important output of the virtual team experience, and an important measure of effectiveness, is its **ability** to tangibly contribute to the ongoing on-the-job training and acclimatization process of their...

...Vol. 34, No.1, pp. 99-120.

Brown, S.L. and Eisenhardt, K.M. (1995). " **Product Development** : Past Research, Present Findings, and Future Directions," Academy of Management Review, Vol. 20, No.2...

...and Barczak, G. (2001). "An Investigation of the Use of Global, Virtual, and Collocated New **Product Development** Teams," The Journal of Product Innovation Management, Vol. 18, No.2, pp. 110-120.

McGrath...

9/3,K/3 (Item 3 from file: 15)  
DIALOG(R)File 15:ABI/Inform(R)  
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02730924 638017111  
**Annual Review of Federal Securities Regulation**  
Anonymous  
Business Lawyer v59n2 PP: 689-896 Feb 2004  
ISSN: 0007-6899 JRNL CODE: BLW  
WORD COUNT: 71672

...TEXT: reporting company's Web site, so long as the reporting company discloses "the location and **availability** of the required accompanying information during its presentation."<sup>11</sup>

In connection with the creation of...

...system" by requiring reporting companies to file with the SEC "all releases or announcements disclosing **material** non-public financial information about completed annual or quarterly fiscal periods" within five business days...

...focus on key aspects of auditor independence(, including) the provision of . . . non-audit services, the . . . **ability** and responsibility of the audit committee to insulate the auditor from (any) pressure() . . . exerted by...

...final rules approving new proxy statement disclosures concerning the role of nominating committees and stockholders' **ability** to communicate with boards of directors in annual meeting proxy statements and any other proxy...<sup>73</sup> "These proposed rules are intended to improve disclosure to security holders to enhance their **ability** to participate meaningfully in the proxy process for the nomination and election of directors."<sup>74</sup>...

...attorney's services were used.<sup>84</sup>

The final rules also provide the SEC with the **ability** to discipline and sanction any attorney who violates the rules, subjecting the attorney to "the civil penalties and remedies for a violation of the federal securities laws **available** to the (SEC)."<sup>85</sup> The SEC may also impose administrative penalties on an attorney, including...of common stock by the issuer or persons affiliated with the issuer.<sup>157</sup> The amendments **change** the volume condition such that an issuers total volume of purchases on a single day...

...out of the market for either the last ten minutes or thirty minutes before the **scheduled** close of trading, depending on the security's ADTV value and public float value.<sup>160</sup>...  
...price paid, total shares purchased as part of publicly announced programs, and total amount remaining **available** for purchase under publicly announced programs.<sup>163</sup>

DISCLOSURE REGARDING NOMINATING COMMITTEE AND SHAREHOLDER COMMUNICATIONS WITH...

...the following three characteristics of a controlling financial interest:

(a) "(t)he direct or indirect **ability** ... to make decisions about (the)

entity's activities" through voting rights or similar rights, (b...

...its own interest.209

\* Evaluation of Variable Interests. With certain expectation, the "direct or indirect **ability** of a company to make decisions that significantly affect a (variable interest entity's) financial...

...purpose entity or a "grandfathered" qualifying special-purpose entity

"unless that enterprise has the unilateral **ability** to cause the entity to liquidate or to change the entity (in such a way...disclosures in the financial statements are in conformity with GAAP

\* Evaluate management's intent and **ability** to carry out specific courses of action where relevant to the use of fair value...

...in fair values are reported in financial statements. The auditor also should evaluate management's **ability** to carry out those courses of action.

\* Evaluate whether the entity's method of measurement...

...retention of practitioners as the most important factor in revenue growth, (2) they had been **monitoring** the departure numbers on a monthly basis, and (3) they had recognized prior to the...Homes sales manager in North Carolina, John Trapaso, said that one of Champion's local **manufacturing** plants "stayed in business because Ted (Parker) kept the excess inventory going." Plaintiff also states...Champion followed the instructions in (the applicable accounting standard) which provide that, if information becomes **available** indicating that it is probable that an asset became impaired after the date of the...

...to a significant drop in Champion's stock price that day and potentially harm their **ability** to finalize the deal to keep Parker Homes out of bankruptcy (and if they did...  
...Parker's future would be in the bankruptcy, that Champion was "not inside on that **track**," that Champion was "flying blind" and that Champion did not know what actions it would...bad. In a large public securities market, dishonest insiders may be able to cover their **tracks** fairly well, and falsely claim to be as surprised as the ribbon clerks, when they...

...shared a special relationship because Continental helped America

West  
emerge from bankruptcy; (4) Continental constantly **monitored** America  
West's operations by way of conversations and internal reports; and (5)  
the  
Form...

...the Albuterol device due to electromechanical reliability issues as  
well  
as concerns about chemistry and **manufacturing** .453

Shareholders brought this 10b-5 case, alleging that the statements  
about  
the Albuterol device...a sophisticated purchaser that buys stock  
through a  
detailed stock purchase agreement can limit its **ability** to later sue  
for  
securities fraud in that transaction.607 Emergent invested \$2 million  
in...

...causation is reinforced by plaintiff's assertions that Appel, Panzo,  
and  
their affiliates had "the **ability** to manipulate stock prices" of  
their  
ventures and that Appel's affiliated entities sold substantial...how  
small  
the discrepancy. However, those facts are part of the total mix of  
information **available** to investors and are deserving of some  
consideration.658

The Eighth Circuit then said that...

...as well:

Most investors would consider it significant, no matter what the mix of  
information **available** , that a company was not earning as much as it  
was  
claiming to earn. The...

...to be dispositive of this issue. Instead, we look at the total mix  
of  
data **available** to investors, and place the misrepresented data in  
context, More than a revenue loss was...registration statement are  
material."708 Plaintiffs argued that the registration statement falsely  
touted Azurix's **ability** to become a successful player in the global  
water  
and wastewater industry by emphasizing the...

...the word "anticipate," and it is accompanied by extensive cautionary  
language about the company's **ability** to secure financing. Included in  
the  
risk disclosures is the statement: "There can be no...  
...its release that "(a)lthough not required, a commitment letter or  
other  
evidence of financing **ability** (e.g., funds on hand or an existing  
credit  
facility) would in most cases be...a member.

In addition, Robinson served as GeoPhone's Treasurer. Among his powers were the **ability** to select external financial and legal consultants; to consult with GeoPhone's Chief Financial Officer...

...stock is typically negotiable, the LLC interests here were not freely negotiable. Instead, Robinson's **ability** to transfer his interests to third parties was conditioned upon his offering a right of...

...Four service agreement investors could receive more than the minimum if-through the effort and **skill** of Rubera's company-phones produced revenues so high that thirty percent of the total...about whether the assets of the John Hickey Brokerage Co. (the "Brokerage") should be considered **available** to Hickey to satisfy his disgorgement obligation.

After discovery and further hearings, the trial court...the "storm warnings" evident on the face of the detailed complaint and in related publicly **available** documents gave rise to a duty of inquiry no later than

December 1998. The principal...

...SOP 98-5 requiring that pre-operating costs relating to the start-up of

new **manufacturing** facilities, product lines and businesses be expensed as

incurred. (Warnaco) recognized \$46,250(,000), after...

...had previously been deferred. Over the last six years, (Warnaco) has opened or expanded 10 **manufacturing** facilities. In addition, . . .

(Warnaco) opened 2 new **manufacturing** facilities during 1998 for a total

of 12 new facilities. This resulted in (Warnaco's...

...Pricewaterhouse had in connection with the 1998 audit "informed management that the intimate apparel division **manufacturing** cost system

may not function to reduce to a relatively low level the risk that...

...to read, in pertinent part, as follows:

Prior to fiscal 1998, (Warnaco) rapidly expanded its **manufacturing** capacity, hiring and training over 15,000 new employees. This resulted in

(Warnaco) incurring plant inefficiencies and higher than anticipated **manufacturing** costs characteristic of new **manufacturing** operations resulting from high labor turnover and related training and other costs.

(Warnaco's) infrastructure...

...were overburdened by the size and scope of this rapid expansion and by

the increased **manufacturing** volume. **Manufacturing** related costs, which

were significantly higher than anticipated, were added to inventories when

incurred. In...

...complaint. . . . Consequently, discovery should have been permitted on the question of what information was realistically **available** to Plaintiffs and when it was **available** .911

The Sixth Circuit provided the final 2003 decision on the statute of limitations for...to compel production pursuant to the subpoena on the theory that documentary evidence is not **available** from a lawyer/custodian if the court does not have jurisdiction over the client that...

...value exceeding the balance of the certificates; (iii) assets in the trust would not be **available** to FFAC unless FFAC first paid to the trust the entire carrying value of those...to broker-dealers; (ii) testimony by one broker-dealer that Tucker had said he was **monitoring** the number of unaccredited investors; and (iii) testimony from a lawyer for FFAC, saying that...

...that Tucker offered held's opinion that the brokers, instead of Tucker, were responsible for **monitoring** the number of nonaccredited investors. The court of appeals held that this expert testimony was...

...demonstrated whether a particular investor was accredited or unaccredited, and thereby aided the brokers in **monitoring** the investors' status, it is difficult to perceive how held's "specialized knowledge" of the...

...reveals that (one of the brokers offering the trust certificates) did in fact attempt to **monitor** its Regulation D obligations but was thwarted from doing so by Tucker's misrepresentations and...

9/3,K/4 (Item 4 from file: 15)  
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02199996 76534240

**A temporally based framework and taxonomy of team processes**

Marks, Michelle A; Mathieu, John E; Zaccaro, Stephen J  
Academy of Management. The Academy of Management Review v26n3 PP:  
356-376

Jul 2001  
ISSN: 0363-7425 JRNL CODE: AMR  
WORD COUNT: 12210

...TEXT: individuals working alone. Success is not only a function of team members' talents and the **available** resources but also the processes



team  
members use to interact with each other to accomplish...

...what team processes are and how they operate during team goal accomplishment. To further our **ability** to assess teamwork processes in studies of team effectiveness, we need a common conceptual and...

...utilize various resources, such as expertise, equipment, and money, to yield meaningful outcomes (e.g., **product development**, rate of work, team commitment, satisfaction).

We, as have others, distinguish team processes from taskwork...al., 1999).

Episodes are distinguishable periods of time over which performance accrues and feedback is **available** (Mathieu & Button, 1992). They constitute the rhythms of task performance for teams, and they are...vary considerably by team type. Surgical teams perform operations, marketing teams develop advertising campaigns, and **product development** teams coordinate design efforts. In contrast, transition phases are periods of time when teams focus...identification of its main tasks as well as the operative environmental conditions and team resources **available** for mission execution. The process of interpreting a mission within the given performance context occurs...assignments for each catering job. These decisions are based on the information that is currently **available**, including event size, time and complexity, member capabilities, event importance, and location. It is a...

...a priori formulation and transmission of alternative plans and strategy adjustments in response to anticipated **changes** in the performance environment. We differentiate contingency planning from deliberate planning to highlight the need to prepare ahead of time for anticipated **changing** events. This includes specifying alternative courses of action and rules that teams will use at...

...a contingency plan for action that would take effect if an event should fall behind **schedule**, or if there is risk of last-minute cancellation for a particular event. Good contingency...

...original plan.

Either because of unpredictable situations or faulty original plans, teams should have the **ability** to change strategies during action periods. This process results in new rules for collective goal...

...when performance gaps emerge or when they veer off in a different direction. For example, **product development** teams will monitor how well they are progressing on a given task to determine whether that are used specifically for intermittent progress reports.

**Systems monitoring** . **Systems monitoring** refers to **tracking** team resources and environmental conditions as they relate to mission accomplishment; it involves (1) internal **systems monitoring** , **tracking** team resources such as personnel, equipment, and other information that is generated or contained within the team, and (2) environmental **monitoring** ,

**tracking** the environmental conditions relevant to the team. Effective teams manage their environments, both internal and...

...the teams themselves, by observing changes that occur as they perform.

They do this by **monitoring** critical information internal (e.g., equipment, **resources** ) and **external** (e.g., constituents, weather patterns, economy, news events) to the team. This process is similar...

...what some have referred to as "situational assessment," in the sense that the process of **monitoring** critical internal and external systems, along with the effective communication of this information among team...

...installation) but also during transition phases (e.g., integrating work schedule demands with inventories, technician **availability** , and customer service mandates). The more interdependent the tasks, the more teams rely on coordination...to maintain high levels of performance. Teams motivate members by communicating their beliefs about team **ability** (e.g., pep talks), competence on particular tasks, and feedback on team success. They may...

...kinds of factors that can rally or derail teams at any point.

For example, the **ability** to garner resources, to pull together, and to squelch petty conflicts may well enable a...impact the rate and caliber of taskwork. Researchers interested in predicting team outcomes such as **product development** time and quality, decision accuracy, response time, customer service quality, amount of sales, or **manufacturing** errors might consider assessing such transition processes as goal specification and strategy formulation, as well...

...particular environment..

(2) What measurement strategy should be employed? There is a variety of strategies **available** for process assessment (see Weingart, 1997, for an excellent review). Studies in which researchers have...taxonomy could also be used to conduct appraisals, where particular teams would be evaluated on their **ability** to conduct each of the processes identified as critical by a team task analysis. The...

...with the framework presented here, should also provide concrete prescriptions of when feedback should be **available** to teams at different points in time. For example, feedback entailing a qualitative shift in...

...capable of leading that team through transition processes, whereas others might be selected for their **ability** to contribute to action or interpersonal processes. For instance, we often hear of the superior "clubhouse presence" (e.g., affect management, **ability** to motivate) of certain players to a baseball team's overall effectiveness. Teamwork profiles that...accomplished through selection, placement, and/or training, creates an enabling condition whereby human resources are **available** for the varied tasks at hand. Second, the move toward self-directed or empowered teams...and productivity. New York: Academic Press.

Stevens, M. J., & Campion, M. A. 1994. The knowledge, **skill**, and **ability** requirements for teamwork: Implications for human resource management. Journal of Management, 20: 503-530.

Stout...

9/3,K/5 (Item 5 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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01421962 00-72949

**Enhancing performance through logistical capabilities in Mexican maquiladora firms**

Stank, Theodore P; Lackey, Charles W Jr  
Journal of Business Logistics v18n1 PP: 91-123 1997  
ISSN: 0735-3766 JRNL CODE: JBL  
WORD COUNT: 8020

ABSTRACT: Although **manufacturing** operations run by US corporations on the

US-Mexico border face long supply chains and...

...TEXT: and pressure from global competitors has resulted in dramatic change in the strategies pursued by **manufacturing** firms. One change

resulted in the growth of production outsourcing to nations with an abundance...

...markets.' In Mexico, implementation of the National Border Program in 1961 fostered the establishment of **manufacturing** operations along the northern border of Mexico to stimulate economic growth, infrastructure, and tourism in the area.<sup>8</sup> U.S. companies competing with European and Japanese **manufacturing** growth fueled by low labor costs moved the low value-added, labor intensive steps of...

...conducted by Fawcett and Smith" showed that over 50 percent of maquiladora firms practice integrated **manufacturing** operations that combine not only subassembly and final assembly but also design and fabrication within...level, emerges as a critical element in strategy designed to impact purchase/repurchase intentions. The **ability** to retain current customers and to recruit new ones has been linked to a firm...

...operations; integration, concerned with techniques used in achieving internal logistical operating excellence and development of **external supply** chain relationships; agility, a measure of a firm's **ability** to determine and quickly respond to changing requirements; and measurement, the degree to which a firm **monitors** internal and external operations. Each **competency** was conceptualized as being comprised of several functional capabilities which in combination create the **competency**.<sup>24</sup>

#### Research Hypotheses

(Chart Omitted)

Captioned as: FIGURE 1

Research has determined that improvements in...

...H2e: Mexican maquiladora firms that develop improved relations with suppliers will exhibit enhanced performance.

The **ability** to respond to change has been found to positively impact performance. Responsiveness means that a...supply chain partners has caused many firms to re-think standard management practices.<sup>43</sup> The **ability** to respond to emergent conditions may generate greater performance payoffs than static planning dependent upon...survey interviews.<sup>60</sup> The primary rationale that dominated the selection of performance criteria was the **ability** to meet pertinent customer service demands while minimizing total cost. Several items did not receive...

...in expedited shipments, freight consolidation) and customer service elements (on-time delivery, lead-time compression, **ability** to handle

delays), as well as international logistics concerns relevant to maquiladora operations ( **ability** to handle border crossings of freight).

## Analysis

Respondents were asked to indicate their agreement with...

...performance were not supported. The following narrative will review results of hypotheses for each logistical **competency** . A summary of the results is presented in Table 2. Positioning

(Table Omitted)

Captioned as...quickly respond to an extremely volatile operating environment. Maquiladoras that have adopted flexible processes in **manufacturing** , **scheduling** , and distribution, and manage personnel to achieve flexibility significantly outperformed other firms in both customer service and cost performance. Agility allows firms to rapidly respond to **changes** in supply and/or demand, **changing** production and distribution **schedules** easily to meet customer orders and overcome supply shortages or operational crises without excess expenditure...

...and cost performance. Firms with a high degree of personnel flexibility also demonstrated a greater **ability** to handle logistics requirements unique to the transborder area.

Results regarding the importance of positioning...

...to organize its decision-making and control functions is becoming meaningless due to improved information **availability** and utilization. The

current research findings indicate that management of logistics information flows, supply chain...C. Taylor, and Sheldon R. Smith, "The Realities of

Operating in Mexico: An Exploration of **Manufacturing** and Logistics Issues," International Journal of Physical Distribution and Logistics Management 25, no. 3 ( 1995...customer commitments, and supplier capacity

planning. Mixed-model scheduling, from master scheduling through the entire

**manufacturing** process into purchasing, is utilized widely. Production lines are being designed to enable mixed-model...

...feedback to individuals. Personnel are able to perform several different

types of tasks and jobs. **Skill** training is formalized and managed to create the desired level of ...time) is regularly compared to industry standards or competitors. Functional cost performance (e.g., transportation, **manufacturing** , sales) is regularly compared to industry

standards or competitors. Productivity performance is regularly compared to industry standards or competitors. Operations performance (e.g., warehousing, **manufacturing**, transportation) is regu

Appendix:

larly compared to industry standards or competitors. Reliability: Coefficient Alpha=.9055...

9/3,K/6 (Item 6 from file: 15)  
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00892938 95-42330  
**A directory of software publishers**  
Anonymous  
Metal Center News v34n8 PP: 48-55 Jul 1994  
ISSN: 0539-4511 JRNL CODE: MCW  
WORD COUNT: 5921

...TEXT: quickly isolating complex relationships to simplify cause/effect analysis of product and process data. Products **available** on UNIX, open VMS.

Automation Intelligence 237 Fernwood Blvd., Ste. 115 Fern Park, Fla. 32730  
...

...W. Marlboro, Mass. 01752 (508) 481-9600

Product Description: AXIOM/mx is a customer-oriented **manufacturing** -management business solution designed for companies that are a mixture of process and discrete **manufacturing**. These operations include, but are not limited to: wire/cable, fasteners, stamping, tube and pipe...Plus as a DOS application), and AIX/UNIX/XENIX systems. Designed for ease of use, **ability** to rapidly enter orders/quotes, and flexibility, the software supports tagging of inventory, including bar...

...costs by employee. Supports stock and buyout sales, is able to quickly look up and **change** quotes to orders. Optional: integrated facsimile, custom report writer/data bridge, full remnant detail tracking, multiple warehouses and cutting **schedules**, profitability reporting by department/territory/inside salesperson/inventory category.

Bennett & Associates Inc. P.O. Box...

...Campbell, Calif. 95008 (408) 559-5700

Product Description: MESA is an IBM AS/400-based **manufacturing** execution system (MES) designed to serve the batch-process- **manufacturing** management and control requirements of the metals industry, among others. MESA is a totally integrated...

...s graphical interface, the CompuServe Information Manager (CIM), or any general communications software. CIM is **available** for windows, DOS, and Macintosh programs.  
Compusource Corp. 20 Centerpointe Dr., Ste. 105 La Palma...

...mini-and microcomputer hardware platforms, MCMS incorporates powerful windowing technology to provide users with the **ability** to perform multiple functions simultaneously. Such features include lot (tag) inventory control for all types...markets. The software is tailored for easy programming of custom shapes, nesting, and computer-assisted-**manufacturing** data for plasma-cutting machines. The work station, software, and X-Y cutting table are...

...an audit file. The software runs under DOS or Windows, and is network compatible. Also **available** is a full line of inventory, accounting, order entry, and quotation software. All software can...

...payroll. The system allows for direct input of orders with customer-information and inventory-inquiry **ability** . It also prints delivery tickets and invoices, and interfaces directly to the accounts-receivable, inventory...

...4GL/RDBMS with a full Windows GUI. DCD also offers Classic, a character-based integrated **manufacturing** management system. The software runs on IBM RS/6000, AS/400, PCs, compatibles, and many...  
...and running in short order. Other features: comprehensive order entry with fabrication, drops, random shapes, **manufacturing** , buy-outs, lot pricing, and even point of sale for those walk-in customers. Hot...and compatible computers. Other applications include electronic data interchange, word processing, spread sheets, report writer, **manufacturing** , and payroll. Professional support services are provided for requirement analysis, system sizing, installation, training, and...

...order any time of the day or night, and without adding personnel. Buyers have the **ability** to browse through a seller's catalog, as if turning pages, or use the keyword...

...product listed on a catalog page. Market/Net requires no programming and

runs on commonly **available** PC hardware (mainframes and minis are not required), and it works over ordinary telephone lines...

...405 Greenville, S.C. 29607 (803) 458-3233

Product Description: Jobscope, a comprehensive, multi-platform, **manufacturing** -information system, supports order-driven **manufacturing** environments with true real-time, on-line, integrated job planning and **monitoring** functions in such areas as materials management, production planning, job costing, engineering, and BOM configuration. The financial module incorporates general ledger and fixed assets. Also **available** are options such as expanded scheduling, **external material tracking**, serial number **tracking**, product configurator, bar coded materials, and labor **tracking**.

Magestic System Inc. P.O. Box 468 Tappan, N.Y. 10983 (201) 784-6011

Product...

...PEP w/Graphics software programs are written for steel service centers, job shops, fabricators, and **manufacturing** applications. Software capabilities include CAD/CAM, automatic parts programming with macro and parametric capabilities, digitizing...individual modules can be operated as a stand-alone program or as a completely interactive **manufacturing** system.

Metalware 3H Nashua Ct. Baltimore, Md. 21221 (410) 682-6566

Product Description: Metalware is...

...and drop control), telemarketing salesman quoting (including customer history and credit checking), and pricing information. **Available** applications include inventory control, order entry, quoting, purchasing, receiving, stock transfer, processing, sales analysis, accounts...

...develop setup patterns and production orders in two types of applications: either matching orders to **available** inventory or determining ideal stock sizes to order from the mill. Programs can be used  
...

...shops, and service centers for yield calculations, estimates, and providing detailed layouts for the operator. **Available** sheet and required parts are entered from other sources, and detailed cutting instructions with graphic...

...an EDI interface. Mnemonic product name entry eliminates product code



manuals; multi-level help is **available** by typing in "?"s; and an integral database manager gives complete, easy-to-use access...

...are STELpro for flatrolled in-shop production and scheduling, STELman for general line processing and **manufacturing** operations, STELprice and STELquote for on-line pricing and quotation management and analysis, STELtoll for...  
...to factory floor and business systems to create a seamless, flexible, cost-effective, and efficient **manufacturing** environment. For the PC/DOS environment, Precision's CADNEST provides the same features as PINS... reports. The multi-task/multi-user Sequel system utilizes Altos and Burroughs/Unisys hardware with **ability** to connect to existing IBM units as additional work station.

The Shared Logic Group Inc...

...status, inventory valuation, sales/quoting system, purchase orders, steel receipts, counter sales, integrated accounting systems.

**Available**

for DOS, UNIX, and Novell compatible systems.

Sigmathek Corp. 13333 Bel-Red Rd. Bellevue, Wash...IBM compatibles. The order entry, inventory, and combining modules can greatly enhance a user's **ability** to efficiently manage inventory. Order entry gives each salesman on-line access to inventory and...

...combining module offers the added bonus of optimizing cutting so that scrap is minimized and **available** drops are utilized. After-the-fact inventory provides valuable historical data per job, per date...  
...integrated financial system (GL, AP, and AR). A wide range of UNIX-based hardware is **available** including IBM's RISC System/6000, Hewlett-Packard, and Sun Microsystems. AST personal computer systems are also **available**.

9/3,K/7 (Item 7 from file: 15)  
DIALOG(R) File 15:ABI/Inform(R)  
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00605407 92-20510

**Using Project Management to Preserve the Capital Budget**

Bagley, John C.

Corporate Controller v4n4 PP: 41-43 Mar/Apr 1992

ISSN: 0899-0174 JRNL CODE: COP

WORD COUNT: 1769

...ABSTRACT: effectively administer a capital budget on a constant basis.  
Quite often this data is already **available** within the organization but needs to be organized and presented so that each project can be evaluated individually and in a timely manner. Problems that affect the cost or **availability** of a project should be flagged in time for appropriate action to be taken. The...  
...TEXT: therefore must assess the impact on profitability of potential variances that may affect costs or **availability** of capital projects at the time they occur. Controllers who do not have the information...

...justified by the return on the investment.

Items in a capital budget, such as new **product development** or property plant and equipment, are typically high-ticket items with unique attributes. When these...

...benefit of project management is that it allows them to make more efficient use of **available** credit, e.g., it corrects established practices of ordering large-ticket items months before they...

...manager for each project, with the initial responsibility for formulating a proposed budget and time **schedule**, and the project manager's plans were then submitted to company management for discussion, **modification**, and approval. Although the equipment and building improvement plans were formal, given that specifications and...

...cooperation with the purchasing department. Producing a bill of materials involved identifying which materials were **available** in inventory and which materials must be obtained from outside source. The company had previously developed software program that **tracked** purchase orders from placement through receiving and that provided daily cost and status reports. The...

...produce regular reports showing the costs, other dates, required dates, and receiving information for the **materials** and **outside** services used in each project.

To assign appropriate direct labor and overhead costs to each...

...the project to date. In addition, the company required weekly reports from managers highlighting any **modifications** in the project that would cause significant **changes** in cost or the **scheduled** completion date.

PROJECT MANAGEMENT BENEFITS

Monitoring capital expenditures produced a number of benefits for the...

...R&D costs by individual project instead of on a company-wide basis. This tracking **ability** led to a dramatic change in strategy--the company could now concentrate on those programs...  
...effectively administer a capital budget on a constant basis. Quite often this data is already **available** within the organization, but needs to be organized and presented so that each project can be evaluated individually and in a timely manner. Problems that affect the cost or **availability** of a project should be flagged in time for appropriate action to be taken. The  
...

9/3,K/8 (Item 1 from file: 16)  
DIALOG(R)File 16:Gale Group PROMT(R)  
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06876944 Supplier Number: 58271166 (USE FORMAT 7 FOR FULLTEXT)  
**TAHO Commerce Group Attracts Top-Notch Talent -- Veterans of Financial Services & Technology Join Forces to Deliver Industrial-Strength Online Brokerage Solution.**  
Business Wire, p1292  
Dec 16, 1999  
Language: English Record Type: Fulltext  
Document Type: Newswire; Trade  
Word Count: 1489

... He is also responsible for researching and evaluating the various technologies and tools used for **product development**, production operations, ongoing system maintenance, and configuration management. Benkovitz joined TAHO with over eight years...

...Reuters, Lehman Brothers, and Chase Manhattan Bank. Other notable prior engagements include several years as **Product Development Specialist** for Financial Models, a leading portfolio software vendor; and as an Equity Trader and...development and implementation of TAHO solutions. His primary responsibility is project management, including allocation and **scheduling** of human **resources** (internal and **external**) and assessment of project risks. Moran also participates in system architecture definition, design, and programming...

...the TAHO datacenter liaison to IBM Global Services. He will oversee procedures for regular production **monitoring** , incident response, configuration management, **change** control, and rolling updates. Before coming to TAHO, Moran served as Cap Gemini's Principal...

...software development, systems integration, and application service provider (ASP) organization specializing in high-security, high-**availability** systems infrastructure for online financial services. TAHO was founded by experienced IT professionals in partnership...

...technologies to deliver industrial-strength solutions for financial electronic commerce. The TAHO team's core **competency** is its expertise in full-lifecycle software development, financial systems production operations, and business continuity...

9/3,K/9 (Item 1 from file: 148)  
DIALOG(R)File 148:Gale Group Trade & Industry DB  
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11675546 SUPPLIER NUMBER: 57829569 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Harnessing the Future.**

Roberts, Shirley

Ivey Business Journal, 64, 2, 10

Nov, 1999

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2146 LINE COUNT: 00180

... a trend analysis, it often gets mired in the vast quantity of data that is **available** , especially on the Internet. That is why today, most companies need to develop a disciplined...

...key drivers affects consumers and a company's strategic direction:  
1 The economy affects consumers' **ability** and confidence to spend money and the amount of time they have to shop. Interest...

...response to new, related and substitute products or services can lead to breakthrough thinking in **product development** and marketing approaches. For example, food manufacturers will want to monitor trends in related industries...tracked over time are the most common information sources for this type of change.

2 **Scheduled** future **changes** also provide valuable clues of emerging trends. For example, the deadlines set by APEC for...

...Trend Leveraging Workshop. Ten of a company's best thinkers from different functional areas and **outside resources** should be invited to

participate. After each trend is presented, the group should brainstorm for

...

9/3,K/10 (Item 2 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2006 The Gale Group. All rts. reserv.

10285432 SUPPLIER NUMBER: 20812310 (USE FORMAT 7 OR 9 FOR FULL TEXT)

**Austria.(OECD Economic Surveys 1998)**

OECD Economic Surveys - Austria, pl(133)

April, 1998

ISSN: 0474-5124 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 36448 LINE COUNT: 02932

... since quasiautonomous non-government entities may receive government guarantees for their borrowing. No data are **available** on the extent of such guarantees, but improving public sector efficiency will require careful financial...of economic conditions through 1997 and into 1998 difficult: GDP accounts for 1996 only became **available** in October 1997 and there are no quarterly statistics. Industrial production statistics are only **available** with a lag of over six months and there are no series for orders. World trade data are now **available** with a lag of around a quarter, but there are no statistics for prices and...sectors which have been under adjustment pressures. With the strengthening of the recovery, small-scale **manufacturing** and the services branches are also expected to be more inclined to increase investment.(2...

...most pronounced to Germany, with somewhat slower growth in exports to eastern Europe. Underpinning the **ability** to respond to rising demand in international markets have been continued improvements in international competitiveness...tobacco products, which is expected to raise excise and VAT receipts significantly. Privatisation receipts are **scheduled** to raise Sch 3 billion but do not **change** the deficit in national accounts terms.

Medium-term fiscal issues

A need for further consolidation...to escape the strictures of the budget this is a real danger. No data are **available** on the volguarantees being used to secure the borrowing of public sector companies, although for

...three years for early retirees, but this will only become fully effective in 2020. The **ability** to choose only the best years biases accrued pension rights in favour of high claims...the period prior to

1993

- has probably improved tax collection (data are unfortunately not yet **available** to incorporate this important change in (ILLUSTRATION FOR FIGURE 14 OMITTED)). Payment of the tax...made income-dependent. The formation of tax-free reserves was further reduced, including a reserve **available** for owners of apartments subject to rent control. In the transition period up to the...

...electricity and gas consumption is limited to 0.35 per cent of value-added for **manufacturing**.

The cumulative impact of these tax reforms has changed the nature of the tax system...aspects it has served to crystallise a longer running equity issue. Indeed, concern with the **ability** of the self-employed to benefit from tax concessions and tax credits led to the...Chapter III.

Progress in structural reform

Increasing wage and labour cost flexibility

Hourly compensation in **manufacturing** in Austria is the fourth highest in the OECD area and is nearly 20 per...time accounts, must not exceed 120 hours. Overall, the provision that a full year is **available** for averaging working time allows for the accommodation of seasonal variations in labour demand and...with the modest innovative capacity of small and medium sized enterprises (SMEs) and their limited **ability** to use external resources in the innovation process, have been diagnosed as major weaknesses in...

...still being discussed, implementation of programmes started in autumn 1997 and appears to be on **track**. The initiative comprises both raising the financial endowment of existing research support funds and the...

...applied research between tertiary polytechnic institutions (Fachhochschulen) and enterprises; support for research networks ("centres of **competency**", Kompetenzzentren) which focus on long-term basic research at a pre-competitive stage and bring...network, and for hiring lines are to be granted without discrimination, subject to the technical **competency** of the applicants and their assessed **ability** to supply the services. Granting and withdrawing concessions, as well as other principal regulatory competencies...technological change and new demand profiles for skills, further measures will be necessary to adapt **skill** profiles as well as to widen curricula and to extend the coverage of occupations. However...reported here follow the methodology of King-Fullerton(1) and is

restricted  
to considering corporate **manufacturing** investment in a closed economy  
in  
that only domestic savings and investment are considered. For...

...initial cost of the project minus the discounted value of any grants  
or  
tax allowances **available** for the asset, including the depreciation  
system  
and cash grants or free depreciation allowances. The...the parameter  
estimates which are used to calibrate the models. There is no model  
currently **available** for Austria.

28. For a review of the arguments and associated empirical support  
see

Leibfritz...time job but could not find one; 7 per cent were in  
training

and not **available**, 3 per cent were in bad health, and two-thirds  
mentioned other reasons (including family...an important role in the  
preparation of the policy analyses and twice-yearly projections. The  
**availability** of extensive cross-country data bases and good computer  
resources facilitates comparative empirical analysis, much...

...Thus, work experience in government agencies or policy research  
institutions is an advantage.

e) The **ability** to write clearly, effectively, and to the point.

The

OECD is a bilingual organisation with...

...much of the work in the Department is carried out in small groups.

Thus,

the **ability** to work with other economists from a variety of cultural  
and

professional backgrounds, to supervise...

9/3,K/11 (Item 1 from file: 20)  
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49278955 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Q1 2006 SUPERIOR ESSEX INC Earnings Conference Call - Part 1**

FAIR DISCLOSURE WIRE

May 04, 2006

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4526

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...and distribution business. Hopefully you have all seen our  
earnings

release issued yesterday which is **available** on our web page  
at

SuperiorEssex.com. I must remind you that the discussion during...

... release issued yesterday and our 2005 form 10-K. We expressly  
disclaim

any responsibility to **update** forward-looking statements. We will also  
use

certain non-GAAP financial terms which are supplements...

... continue to have an impact on debt levels. However, we have responded appropriately to these **changing** conditions and have expanded our credit facilities to manage this component of risk in our...  
... the quarter in our North American Magnet Wire business was clearly impacted by increases in **manufacturing** input costs, specifically energy, freight and non-copper raw materials. Year-over-year these increases...  
debt of the North American operations. The principal components of cash flow that comprise the **change** in debt for the quarter included approximately \$17 million in adjusted net income plus non...

... this extremely volatile environment. To that end as we previously announced we recently increased our **available** credit lines in North America by an additional \$50 million. On a pro forma basis...

... should help to offset some of the negative impacts of higher borrowing levels. Also certain **changes** to the structure of the revolving credit facility allow us to now classify the borrowings...in the second quarter and throughout the remainder of the year. Let me now briefly **update** you on our international activities. Beginning with our Magnet Wire business in Europe we're...

... associated technology. In addition we continue to adjust our European staffing levels and define required **skill** sets. One component of this is related to Sarbanes-Oxley where both internal and external...  
...in the second half. Moving a little further east, our China expansion is still on **track**. Construction is going well, and the building is slightly ahead of **schedule**. We still expect the installation of all mechanical components to be completed this summer with...

... and we are also in the process of hiring additional staff and have employee training **scheduled** to begin in the second quarter here in our U.S. factory. While we had...we took measures to protect our corporate structure and restructured our credit facility. This additional



**available**

credit will help us in addressing the usual and expected seasonal working capital requirements, as...  
... as simple as the 106 plus an additional \$50 million that was, would have been **available** if that facility had been restructured as of the end of the quarter. JOE CHIAMPI...

... backed facility or base facility. So fortunately as our working capital accounts go up the **available** on the facility goes up and we are topped out as far as our **availability**. We have more **availability** actually under our working capital accounts formula wise than we do in total facility. So it is all **available**. JOE CHIAMPI: Thanks for the clarification. OPERATOR: Richard Paget, Morgan Joseph. RICHARD PAGET, ANALYST, MORGAN...

9/3,K/12 (Item 2 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter '  
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49113228

**CHAPEAU INC**

EDGAR ONLINE

May 23, 2006

JOURNAL CODE: CXEO LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4143

... us" and the like refer to Chapeau, Inc. This report and other information made publicly **available** from time to time may contain certain forward-looking statements and other information relating to...

... that are based on the beliefs of management and assumptions made concerning information then currently **available** to management. Such statements reflect the views of management at the time they are made...

... penetration that we intend to make as a result of our acquisition of Specialized, our **ability** to identify and negotiate transactions that provide the potential for future shareholder value, our **ability** to attract the necessary additional capital to permit us to take advantage of

opportunities with which we are presented, and our **ability** to generate sufficient revenue such that we can support our current and future cost structure...

... vary materially from those described in the forward-looking statements. We do not intend to **update** these forward-looking statements, except as may occur in the regular course of our periodic...

... deposits, we will need additional financing and failure to obtain such financing would jeopardize our **ability** to continue as a going concern. While we have secured initial orders from customers and...

... 2005 includes an explanatory paragraph indicating that these matters raise substantial doubts about Chapeau's **ability** to continue as a going concern. We have a history of operating losses and may...

... a replacement party, although we can provide no assurances that such replacement party would be **available** at all or would be willing to participate on terms acceptable to us. If such financing is not **available**, our sales efforts and financial results will be adversely effected. We depend on a few...

... loss of any of those employees may harm our business. We are dependent upon the **skill** and **ability** of our management. We currently lack depth of management and there ... in the field. Any failure of our product in field performance would adversely affect our **ability** to sell the product and our financial results. We depend on a few key suppliers...gas recirculation technology. Initial independent emissions testing have yielded very favorable results, both in our **manufacturing** testing facilities and in the field. We developed our SC-EGR(R) system and emission ...

... completed during the recently ended third quarter has not yet taken place and is currently **scheduled** during the next fiscal quarter, internal testing by the Company indicates favorable results within

permit...develop  
and maintain a competitive position. Through our intellectual  
property  
management program, we continue to **monitor** our innovations for  
potential  
patent filings on new inventions and improvements upon our  
existing  
patented...

... application for "ICHM" pending in the U.S. Trademark and Patent  
Office.  
Contingent upon our **ability** to generate sufficient cash flow  
from  
operations and/or obtain additional financing, if necessary, we...

... There can be no assurance, however, that any of these  
potential  
financing arrangements will be **available** and, if **available** ,  
can be  
obtained on terms favorable to us or in amounts sufficient to meet  
our  
Calim PE will allow potential customers with the **ability** to utilize  
our  
Lean-One(R) cogeneration systems through discount energy  
purchase  
agreements as opposed...

9/3,K/13 (Item 3 from file: 20)  
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49023921

**CHEROKEE INTERNATIONAL CORP**

EDGAR ONLINE

May 18, 2006

JOURNAL CODE: CXEO LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 3907

... statements. Such factors include, among others, our  
significant  
customers or in customer capacity generally, (3) **changes** in our sales  
mix  
to lower margin products, (4) increased competition in our  
industry,  
OVERVIEW...

... Guadalajara, Mexico, and Shanghai, China. In June 2000, we  
acquired  
Cherokee Europe, which added a **manufacturing** facility in Wavre,  
Belgium  
to our **manufacturing** capacity and enabled us to better serve  
the  
European market. We generate a significant portion...

... Cost of Sales The principal elements comprising cost of sales are  
raw

materials, labor and **manufacturing** overhead. Raw materials account for a large majority of our costs of sales. Raw materials... other components, mechanical parts and electrical wires. Direct labor costs include costs of hourly employees. **Manufacturing** overhead includes salaries, and the direct expense and allocation of costs attributable to **manufacturing** for lease costs, depreciation on property, plant and equipment, utilities, property taxes and repairs and...

... certain estimates, judgments and assumptions that we believe are reasonable based upon the information currently **available** . These estimates and assumptions affect the reported amounts of assets and liabilities at the date...

... statements and the reported amounts of revenues and expenses during the periods presented. Any future **changes** to these estimates and assumptions could have a material effect on our reported amounts of...

...portion of our accounts receivable are concentrated in a small number of customers. A significant **change** in the liquidity or financial position of any one of these customers could have a...historical usage data and estimates of future demand. Our industry is characterized by rapid technological **change** , frequent new **product development** , and rapid product obsolescence that could result in an increase in the amount of obsolete...

...effort to ensure the accuracy of our estimates of future product demand, any significant unanticipated **changes** in demand or technological developments could have a material effect on the value of our...

... assets which could substantially reduce our effective tax rate for such period. Therefore, any significant **changes** in statutory tax rates or the amount of our valuation allowance could have a material...

... of goodwill on an annual basis or more frequently when an event occurs or circumstances **change** to indicate that an impairment of goodwill has possibly occurred. The determination of whether any...

... also review the recoverability of the carrying value of long-lived assets whenever events or **changes** in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability...

...projected future cash flows may vary significantly over time as a result of increased competition, **changes** in technology, fluctuations in demand, consolidation of our customers and reductions in average selling prices...

... new computing and storage, wireless infrastructure, enterprise networking, medical and industrial infrastructures and upgrade deployment **schedules** throughout the world, including deployments in the United States, Mexico, Europe, and Asia. In addition...

... products, which could cause such original equipment manufacturers to reduce or eliminate their demand for **external supplies** of such products or shift their demand to alternative suppliers or internal suppliers. Such factors include lower perceived internal **manufacturing** costs and competitive reasons to remain vertically integrated. Due to the possible uncertainties associated with... capital expenditures. Our historical capital expenditures have primarily resulted from investments in equipment to increase **manufacturing** capacity and to improve **manufacturing** efficiencies. For 2006, we expect capital expenditures to be approximately \$3.0 million, which will relate primarily to our investments in **manufacturing** equipment at our facilities. In 2005, we spent \$8.1 million in capital expenditures of...

... inventory, which was \$13.8 million at March 31, 2006. We plan to use funds **available** under this credit facility to finance working capital and other cash requirements as needed. The...

... and our senior notes contain covenants that restrict our business operations, including covenants limiting our **ability** to make investments, enter into mergers or acquisitions, dispose of assets,

incur  
additional debt, grant...

... our present expectations, we believe that our existing cash and cash equivalents, working capital and **available** borrowing capacity at March 31, 2006 will be sufficient to meet our anticipated cash requirements...

9/3,K/14 (Item 4 from file: 20)  
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46562211 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**NRF Annual Convention 2006 Exhibitor Profiles**  
BUSINESS WIRE  
January 12, 2006  
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 8030

(USE FORMAT 7 OR 9 FOR FULLTEXT)

...expoexchange.com/.  
Below are profiles from NRF Annual Convention 2006 exhibitors;  
breaking news releases are **available** at  
<http://www.tradeshownews.com>,  
Business Wire's trade show, conference, and event news resource.  
... cross-channel customer, product, employee, and marketing intelligence -- Evolve easily and quickly as your needs **change** -- Are functionally-rich and built on next-generation technology -- Are flexible and scalable Find out...

... decisions are made at the point of purchase, Brickstream's in-store solution improves the **ability** to increase conversion rates, optimize marketing, & improve customer service. -- Store traffic Counting - Combine with your...one resource, CSG provides the most detailed, accurate, timely and actionable retail and foodservice information **available**. We offer our data in many forms, including online, printed and CD-ROM, as well...

... performance across the entire chain / region / district). 5)  
Optimize staff to customer ratio maximizing productivity ( **scheduling** & **scheduling** ). Company: CPFilms, Inc. Booth/Stand: 866 Media Contact: Lisa

Boaz Media Contact Phone: 800-345...

... window film carries a full manufacturer's warranty. Museum grade and safety films are also **available**. Call CPFilms Inc. at 800-345-6088.

Company: Digital Persuasion Booth/Stand: 269 Media Contact...to improve productivity need look no further than to techniques that have been used in **manufacturing** fields for decades. Maynard's products and services are supported by an investment in research...

... business and built with a common vision to provide the broadest workforce performance optimization solutions **available** with substantial return on investment for our clients. Company: IASTA Booth/Stand: 767 Media Contact... Media Contact Phone: 480-308-3294 Web: www.jda.com With over 4,800 retail, **manufacturing** and wholesale customers worldwide, JDA is a global leader in integrated retail demand chain solutions...  
... retailers, wholesalers, manufacturers and self-sourcing retailers to increase visibility across both their internal and **external supply** network with a single vendor. Encompassing all front and back office store operations, workflow management...

... the supply chain, the Vision Suite of solutions effectively address the complex business processes, rapidly **changing** product mix and short product life cycles faced by Jesta's clients. The Vision solutions...

...ensuring a stable technology platform. KINGnet Solution suite provides a full range of kiosk software **available** today: -- Kiosk client software -- Powerful kiosk **monitoring** & reporting -- Remote content management -- Centralized payment processing KING's turnkey kiosk solutions are adapted for...

... the product they want through several intuitive search paths. Both Gift RegistryWorks and CatalogWorks are **available** as a licensed or hosted solution. Company: Mediaport Entertainment Booth/Stand: 1580 Media Contact: Mark... deliver more. Our enterprise software gives clients more than a

media-rich user experience. From **monitoring** , managing, and usage reporting to content targeting and ongoing service support, our clients receive a...  
...ideas. It is a leading provider of innovative LED signage technology and solutions, creating market- **changing** products from revolutionary, patent-pending LED display architecture. Specifically, OnScreen's revolutionary LED sign, the...performance indicators of corporate and store operations. Our products improve margins, optimize inventory, increase product **availability** and sales, and afford the retailer an exceptional return on their investment. Company: SAP Booth...

... containers. The company partners with ports and terminal operators to provide a global infrastructure for **tracking** shipments and their contents. Shippers, logistics service providers and transportation companies can connect to the...locations in business -- Evaluate sales conversion ratios -- Measure results of marketing campaigns -- Produce efficient staffing **schedules** -- Comply with safety regulations and fire codes SenSource has Solutions You Can Count On! Company...

... released more frequently than once per year. Synergos Technologies met this challenge, and continues to **update** the product and expand its capabilities every three months. Today savvy retailers across the nation  
...

... and globally. Innovative Product Range: Our key technologies are automatic data capture, process automation and **monitoring** systems. Portfolio with North American and International customers: By providing tailored solutions, consistent performance, and...Media Contact Phone: 714 435 3636 Web: [www.torexretail.com](http://www.torexretail.com) Torex Retail boasts an unparalleled **track** record of more than twenty years, servicing some of the biggest names in retailing. Our...



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46393803

**Q2 2006 Flow International Earnings Conference Call - Part 1**

FAIR DISCLOSURE WIRE

December 20, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4384

... 10-Ka filing for the year ended April 30, 2005. Flow takes no obligation to **update** any forward-looking statements whether as a result of new information, future events or otherwise...

... the markets. In North America, the American Machine Tool Distributors Association and the Association for **Manufacturing** Technology, the AMT, compiled a machine tool consumption or MTC metric which is the total...

... 1000 aircraft this year making this the best year in the past seven. First commercial **availability** for the 787 is 2008 and 2010 for the Airbus with the presently ordered production...

... very good situation for Flow as our initial round of machines are being installed on **schedule** in Japan as we speak. We believe our performance on these very complicated systems gives our aerospace customers no reason to **change** equipment suppliers in midcourse. Presently our backlog of Composite Machining Centers for aerospace stands at...margin for the July quarter. We continue to benefit from the ongoing implementation of lean **manufacturing** and supply chain initiatives that we have talked about on previous conference calls. Additionally, we... material weaknesses as quickly as possible. During the quarter we also expended significant internal and **external resources** on our SOX 404 compliance efforts. We are working very hard to ensure that we...

...the S-1, demonstrates the depth of talent we have within the Company and our **ability** to remain focused on our core in times of challenge.

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43919315 (USE FORMAT 7 OR 9 FOR FULLTEXT)

**Event Brief of Q2 2005 Maxtor Corp Earnings Conference Call - Part 1**

FAIR DISCLOSURE WIRE

July 27, 2005

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4562

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... to supply an incremental 4m units of media per quarter. 2.  
Expect  
initial incremental volume **available** in the 2Q06. 3. MXO will  
prepay  
Kohlmac for future media purchases. 1. Prepayments will...

... eases earlier than anticipated, agreement with Kohlmac will enable  
MXO  
to proceed more aggressively with **manufacturing** transition to  
Asia,  
achieving cost savings more quickly without disruption. 3. Other  
Corporate  
Matters: 1...

... regain share in the desktop market and improve revenue and  
profits. 3.  
Transition of desktop **manufacturing** to China is also critical and  
remains  
on **track** with our target timeframes. 4.  
S2. Operations Overview (M.W.) 1. 2Q05 Return to Profitability...

... increased 20% from 1Q;05. 3. Growth reflected continued good demand  
for  
SCSI drives and **ability** to successfully ramp **manufacturing** and  
deliver  
the quality products customers expect. 2. SCSI Highlights: 1. Began  
initial  
shipments of... gigabyte drive this year is crucial to improving  
desktop  
performance. 2. Next generation desktop drive **scheduled** for 2006 is  
even  
more important. 1. This drive will be much more cost competitive...

... continue to work on desktop business as with server  
operation,  
emphasizing common design, low cost **manufacturing**, and products  
with  
capacity, features and quality that customers require. 4. Development  
of a  
1" drive continues on plan and expect to have a competitive  
product  
**available** for shipment in 2006. S3. Financial Overview (D.W.) 1.  
2Q05  
Overview: 1. 2Q05 revenue...

... of \$51m from 1Q05 total of \$436m. 5. Outlook: 1. 3Q05 will begin to represent **changing** dynamics for desktop and enterprise businesses. 2. Enterprise operation saw outstanding quarter, growing unit volumes...EPS would be \$0.00-0.02. 6. Mgt. expects to provide a mid 3Q05 **update** for the investment community during the week of September 5, and will announce 3Q05 results...  
... also as Dustin said, we had some finished goods and some raw material, raw media **available** at the end of the 2Q05 which will be rolled over into 3Q05. So we...

9/3,K/17 (Item 7 from file: 20)  
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42545079 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Q1 2005 WebMD Earnings Conference Call - Part 1**  
FAIR DISCLOSURE WIRE  
April 28, 2005  
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4542

...difficulties in integrating acquired businesses, establishing WebMD Health as a separate publicly traded Company, and **changes** in economic protocol or regulatory conditions or other trends affecting the health-care, Internet and...

... uncertainties are described in our SEC filings. WebMD expressly disclaims any intent or obligation to **update** these forward-looking statements. The earnings release issued today is **available** on our website at webmd.com in the About WebMD section and has also been...

...in a Form 8-K. The Form 8-K and our other SEC filings are **available** on our website and on the SEC's website. The release and Form 8-K...

... results for the quarter. I will review the business segment results for the quarter, and **update** our 2005 guidance. Marty Wygod will then give you an **update** on our plans to establish the portal segment for the publicly traded entity, and he will discuss the management **changes** announced

today, and then we will open it up for Q&A. Overall I'm...

...I'd first like to point out that our press release including comparative financials is **available** on our website. Also we have furnished as an exhibit to a Form 8-K...

...impairment of certain of our investments and marketable debt securities. The combination of an unfavorable **change** in interest rate and management's belief that these investments may not be held to...our customer service function and our internal operating and management information platforms using internal and **external resources** to accomplish our objectives and we expect to see continued improvements in product, sales, service...occur during 2005. Our guidance does not include one-time charges associated with the management **changes** announced today. Our guidance does not reflect any potential repurchases of shares of our outstanding...

... of the year. We continue to anticipate that a number of our customer relationships may **change** and we have contemplated such events in our guidance range. Turning to Practice Services. WebMD... income to be approximately \$0.05 to \$0.06 per share. As another reminder, a **schedule** detailing this guidance has been furnished as an exhibit to a Form 8-K filed...

... comment further on this transaction until the prospectus is filed. We also announced a management **change** at WebMD Health today. Wayne Gattinella, the Segment President will become Co-CEO. Wayne will...

... creation and implementation of all of AOL's products since early 2002. With a proven **track** record of managing **product development**, technology and operations, David has been a leader in developing and implementing consumer facing technology...

... we could break that down to a bit more detail. And then secondly, could you **update** us on some of the commercial success you're having or

just

**update** us generally on some of the developments relative to within Business Services, some of the...

...sell virtually an array of products and services that helps the provider literally manage their **ability** to handle claims processing from their side. So there we're selling products along with...

9/3,K/18 (Item 8 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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42457430 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Q1 2005 Acacia Research Corporation Earnings Conference Call - Part 1**  
FAIR DISCLOSURE WIRE  
April 27, 2005  
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4409

... and synchronization, broadcast data retrieval, computer memory cache coherency, data encryption and product activation, dynamic **manufacturing** modeling, image resolution enhancement, interstitial Internet advertising, microprocessor enhancement, spreadsheet automation, and resource **scheduling**. We will also be launching additional licensing programs for our other patented technologies, including our...

...I will now turn the call over to Rob Berman, who will give you an **update** on some of our new patent portfolios and the current status of our litigation initiatives...

...upcoming 10Q filing, we will list all of our current litigation. We will continue to **update** this list on a quarterly basis in our filings. Additional information on most federal court litigation is **available** to the public and can be accessed online through the PACER system at pacer.uspci... widely used for a number of purposes. For example, distribution companies are using them to **track** the movement of goods. Information technology companies are using them as a way to collect...

... technologies which we are pursuing with a combination of licensing and

litigation strategy is dynamic **manufacturing** modeling.  
Dynamic **manufacturing** modeling allows a manufacturer to create a model of its **manufacturing** facility on a computer. It then gives the manufacturer the **ability** to experiment with the model, as opposed to its actual **manufacturing** operations. For example, time can be accelerated, the effects of new equipment can be tested, and new **manufacturing** processes can be evaluated before large capital expenditures and retooling efforts are implemented. Finally, with an operational model, predicted results can be used to **monitor** actual results to insure that once **changes** are made to the **manufacturing** process, everything is working according to plan. This type of modeling has become very popular...

...we have a status hearing on April 27 to set a trial date and discovery **schedule**. Finally, we also have litigation pending in Thomson, in the eastern district of California, where...  
...television. Interactive television has become a rather broad term that generally describes a user's **ability** to participate, usually via a television remote control, in certain aspects of television programming or ...Ohio are in the process of being transferred to the northern district of California. A **scheduling** conference has been set for June 14, 2005. After that conference, we should have more...

... receipt of programming along with supplemental data. A key element of the invention is the **ability** to store the data and recall it at a later time. We believe that this...

... that allow for the storage and retrieval of this data, but we'll continue to **monitor** this market for additional licensing opportunities. When consumers purchase their XM and satellite radios, many...

... of Texas and are continuing our licensing efforts in this category. We will continue to **update** you on new technologies and licensing programs, such as our recently purchased Laptop Connectivity technology, when the

information becomes **available** and we will regularly **update** you on our licensing and litigation activity each quarter. As you can see from my **update** , we are now a well-diversified patent licensing and enforcement company with patents covering large...

9/3,K/19 (Item 9 from file: 20)  
DIALOG(R)File 20:Dialog Global Reporter  
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34069653

**Q4 2003 Syngenta Earnings Conference Call (US) - Part 1**

FAIR DISCLOSURE WIRE

February 11, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4561

...actual results to differ materially from these statements. We refer you to Syngenta's publically **available** filings with the U.S. Securities and Exchange Commission for information about these and other risks and uncertainties. Syngenta assumes no obligation to **update** forward-looking statements to reflect actual results, changed assumptions or other factors.  
Now, I would...

... years have been far from easy with markets under pressure from several factors, including technology **changes** , uncertainty over subsidy reform and surplus channel inventories in many countries. Syngenta has confronted these... sales compared with 56% in 2001. This will allow us to achieve further gains in **manufacturing** efficiency and to focus our marketing resources behind the most profitable products. Seed Sales exceeded...  
... program target of \$625m with savings of \$559m. We are consistently realizing savings ahead of **schedule** and now expect to complete the full program in 2004, one year ahead of target...

... rationalization, the relocation of assets to lower cost regions, mainly Asia, increased sourcing of raw **materials** **outside** Europe and the alignment of service functions such as G&A with these **changes** , including outsourcing options. On this chart you can see the expected analyzed saving

and the...

...in the tax rate to 36% from 39% in 2002. For 2004, we are on **track** to reach our target of a tax rate in the lower 30s and we now...and invest in markets like Flowers and Vegetable seeds, where the consumer is increasingly driving **change** and where Syngenta is uniquely placed to capitalize on these **changes**, with planned additional marketing investment in 2004. Thirdly, emergent businesses, which are sufficiently close to...

...to produce pharmaceuticals in plants. These are examples of how we shall use our core **skill** base to turn novel ideas into commercial reality, so as to realize the value of...

9/3,K/20 (Item 10 from file: 20)  
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28674942 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**AFC Enterprises, Inc. 2003 Mid-Quarter Business Update Conference Call -**  
Final - Part 1  
FAIR DISCLOSURE WIRE  
April 03, 2003  
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4621

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the outcome of the ongoing audits and restatement of our financial statements, the cost and **availability** of our principal food products, labor shortages or increased labor costs, our **ability** to franchise new units and expand our brands, our and our franchisees' **ability** to successfully operate existing units and open new units, changes in consumer preferences and demographic...

...we still feel that about \$60 million or better of free cash flow will be **available** during the year. As I've indicated to you in the past, we will commence...

... I'd like to take the next 15 to 20 minutes to give you an **update** on our key business drivers. But first of all I want to take



the  
opportunity...

... better than last year. Church's believes this is due to the complete flavor profile **change** that featured a buttery and crisp batter. We also moved to a strategy of higher...

... However, Church's is now working on five deals comprised of 40 commitments that are **scheduled** to close in quarter 2. In order to bolster Church's commitments for the full... new additional products during the balance of the year with our next new product launch **scheduled** for July. Overall we believe that this strategy will continue to build our heritage menu...outside firm to conduct a lapsed user study. The result of this work indicates a **change** in mall consumer behavior. Given the current economic uncertainty, consumers are becoming more destination based...

... will be additionally strengthened through our improved marketing programs. Strategically the brand is focused on **product development** to increase purchase occasions and overall frequency. The intent is to become more of a...  
...of our bakery case program which we debuted with many of you in November is **scheduled** to begin mid-April, highlighting 12 additional Cinnabon specialty baked products. These products will address...

... these new products have high frequency use by our customers and as such have the **ability** to improve our overall frequency at Cinnabon. And finally, we are in the current stage...company owned cafes such as new food fair program in which we capitalize on distinctive **outside** vendors to **supply** branded food from pastries to sandwiches, and new menu boards which are much more user...

... opened 12 new cafes globally during the first three periods, which is really right on **track** with our performance year over year. Finally, we're focused on improving our franchise partners...

... the 50 to 60 basis points in our operating margins, and we're

making  
that **available** right away to our franchise partners. We're  
continuing to  
bring new supply chain management...

9/3,X/21 (Item 11 from file: 20)  
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28674838 (USE FORMAT 7 OR 9 FOR FULLTEXT)  
**Q1 2003 Lone Star Technologies Earnings Conference Call - Final - Part 1**  
FAIR DISCLOSURE WIRE  
April 01, 2003  
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT  
WORD COUNT: 4636

... year ended December 31, 2002. Lone Star Technologies  
Incorporated  
does not undertake any obligation to **update** revised statements  
as a  
result of new information future events or otherwise. I would like...

... lower steel costs, which were down about 6 percent from the  
previous  
quarter and lower **manufacturing** costs associated with increased  
operating  
rates for principal oil field products **manufacturing** facility.  
Total  
revenues of 128.1 million in the first quarter increased 19 percent  
from  
...

...is approximately 55 percent of our cost of goods sold. Our principal  
oil  
field products **manufacturing** facility was operated at about 65  
percent  
capacity utilization during the quarter. This compares to...  
... during the previous quarter. Both lower cost steel and  
increased  
production volumes contributed to improved **manufacturing** costs during  
the  
quarter. Going forward, we believe steel costs will increase  
slightly  
during the... the first quarter we noted this gap still exists. Next,  
I'll  
give a quick **update** on our expandable oil field products and  
coupling  
products. Our expandable tubulars continue to expand...

...of the quarter was 33 percent. Our 100 million revolving credit  
facility  
remains undrawn and **available** for a total liquidity including  
cash of  
approximately \$234 million. We also have approximately 275 million in  
tax

net operating losses which are not booked our balance sheet but **available** to benefit us as results improve. With that, I would like to turn the call  
...

... ten percent below last year at about 97 rigs. This utilization rate for the rigs **available** is about 65 percent showing room for growth. Of course, the gas drilling activity had...factors. (inaudible) inventory appears in balance possibly low in certain segments. Imports do not materially **change** throughout the quarter. And oil drilling or shallow drilling improved while natural gas and deeper...

... responded to the rising cost with price increases and we continue to adjust our production **schedules** to meet short lead time demand in this market segment. Let me turn for a...

... our costs and we've maintained a steel sourcing flexibility strategy to deal with the **changes** in price segments throughout our company. We generally purchase about 70 percent of our raw **material outside** the United States in slab form. Last ... year or so, the domestic steel producers have really been in a state of operational **change** for some time. In response to unprecedented imports in 2001, there were a number of  
...

... maybe some resolution later this year on that particular activity. So our response to these **changes** has been the domestic coils we purchased a few more coils in this market. And...

... rig count moves up. ROBERT SHOEMAKER: And on the crewing question, problem, we have the **ability** to schedule the mills on a weekly basis. So we can add the shifts around...

9/3,K/22 (Item 1 from file: 610)  
DIALOG(R)File 610:Business Wire  
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00779049 20020919262B1820 (USE FORMAT 7 FOR FULLTEXT)  
**B2T Conference 2002 Exhibitor Profiles**

Business Wire

Thursday, September 19, 2002 14:30 EDT

JOURNAL CODE: BW LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 2,323

TEXT:

...IP with software-based telephone systems. Customers include businesses in insurance, banking, technology, medical, utility, **manufacturing**, and other service areas.  
Company: Arch Wireless  
Booth: 36  
Media Contact: Susan Zwick  
IR Contact...

...provides wireless services to customers throughout the United States and North America. Additional information is **available** at [www.arch.com](http://www.arch.com).

Company: BP Studios  
Booth: 6  
BP Studios is the Triangle's...

...newest product, BP Message Center. BP Message Center is an automated, web-based email message **tracking** system that follows an Application Services Model to send permissions-based email to a targeted...

...company based in Raleigh, North Carolina that specializes in outsourced recruitment, on-premise management, and **outsourced** human **resources** and training. He was born and raised in Raleigh, NC and graduated with honors from ...Hired Guns, a US Networks company, offers a signature line of network design, management and **monitoring** services called SureNetT, which ensure customers maximize their network performance. The Hired Guns convergence team...

...a full line of uninterruptible power systems (UPS), DC power systems, power management software, remote **monitoring**, turnkey integration services, and site support, providing a seamless solution for our customers. Our products and services increase enterprise-wide systems **availability** and are utilized in networking, PC, financial, medical, industrial, voice and data communications, military and...

...hundreds of trucks and aircraft - and an unwavering commitment to ensuring the safety, integrity and **availability** of your data if disaster strikes.  
Iron Mountain Off-Site Data Protection is the industry...

...CTU provides both in-class and online training to meet the demands of the constantly **changing** IT field. With open enrollment, students can take their courses on a flexible **schedule**. By offering industry recognized certifications such as Bioinformatics and programs by Microsoft, Cisco and Oracle, we are able to provide the **skill** -set needed by today's IT professionals.

Through low instructor to student ratios and labs...

...top 200 U.S. markets. Through recent market launches, Nextel and Nextel Partners service is **available** today in areas of the United States where approximately 230 million people live or work...of skills, contacts, knowledge, and flexible resources to help you attack the development, marketing and **manufacturing** issues inherent to bringing a product to market. Wind River is a worldwide leader in...

...Note to exhibitors: Information about Business Wire's global trade show news distribution options is **available** at [www.tradeshownews.com/tsn/tsn-sub.html](http://www.tradeshownews.com/tsn/tsn-sub.html).

To issue your trade show or conference...

...EVENT NAMES: **MANUFACTURING** AND PRODUCTION

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00437974 20010109009B6332 (USE FORMAT 7 FOR FULLTEXT)  
**Ingenuus Demonstrates Need For Intelligent Change Management at Medical Design And Manufacturing Conference; New Manufacturing Change Manager Product Introduced**  
Business Wire  
Tuesday, January 9, 2001 06:31 EST  
JOURNAL CODE: BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT  
DOCUMENT TYPE: NEWSWIRE  
WORD COUNT: 1,243

**Ingenuus Demonstrates Need For Intelligent Change Management at Medical Design And Manufacturing Conference; New Manufacturing Change Manager Product Introduced**

TEXT:  
Sunnyvale-based Ingenuus Corporation (Nasdaq:INGE) formally introduced its newest product, the **Manufacturing Change Manager(TM)** (MCM), at the annual Medical Design and **Manufacturing** Conference here. Conference attendees and exhibitors included key representatives from hundreds of **manufacturing** companies that face the significant challenges of managing change in an ever-changing global economy.

"The need to intelligently manage change in the **manufacturing** community that increasingly relies on geographically dispersed or virtual **manufacturing** models has reached a critical stage," said Mike Carroll, Ingenuus President and CEO. "Obsolete **manufacturing** models sought to improve productivity and profitability by tightly controlling and minimizing change. The new...

...line profits. We decided to formally introduce our MCM product at the Medical Design and **Manufacturing** Conference because of the large number of manufacturers that attend and exhibit here. The highly...

...at the Conference will accelerate awareness of the advanced benefits of our product among key **manufacturing** prospects." "The rapid rate of technological change, combined with a demand for more powerful and...

...process. The MCM product comprehensively manages all types of change from any source: customers, suppliers, **manufacturing**, engineering, purchasing, quality (ISO), and any other type of variation changes. It even manages employee...

"The **Manufacturing Change** Manager product that we featured here is a comprehensive new approach to handling **change**," said Chris Williams, Ingenuus Chief Technical Officer. "The demands of today's global economy no...

...Our challenge literally was to get "feet off the street" by putting the solution for **change** on the desktops of all supply chain participants. For the first time, all members of the **manufacturing** supply chain can communicate and collaborate with each other using a fully-integrated and automated...

...MCM's design also includes a Smart Expediter(TM) which numbers, archives, and assigns all **changes**, of any type, requested anywhere in the supply chain. Nothing is allowed to fall into

a "crack" since the Smart Expediter alerts managers to potential bottlenecks that can disrupt **schedules** in time for them to take appropriate action, and forwards critical information to higher levels...

...forces action in order to ensure that all necessary steps are made to optimize the **manufacturing** process. No competitive system offers the **manufacturing** community the robust features and benefits we demonstrated today in our new MCM product."

#### More About the **Manufacturing** Change Manager:

MCM, Ingenuus' premier application, facilitates and, in fact, drives every aspect of intelligent **manufacturing** c-commerce. MCM is specially designed to support manufacturers that must achieve extremely aggressive growth targets. MCM is designed to improve the **ability** of all members of the **manufacturing** content supply chain to communicate and collaborate with one another about new or **changing** information concerning the manufacture, source or supply of products or components. Ingenuus' products are well-suited for participants in **outsourced** **supply** chains, as well as companies managing multi-site engineering, **manufacturing**, sales and distribution operations, connected via the Internet. With features like the Smart Expediter(TM...

...the ultimate tool for collaboration.

MCM Smart Expediter: The Smart Expediter acts as a virtual **tracking** agent that actively "pushes" and **tracks** **manufacturing** **change** orders through the global supply chain, providing alerts before items fall behind **schedule** and automatically escalating items when necessary. While "pushing" and **tracking** information packages globally, the Smart Expediter keeps **track** of time, measuring time in cue and time to complete, while identifying bottlenecks and troubled flows. Acting decisively, it provides alerts to its constituents

when  
items are falling behind **schedule** , automatically archives any **change**  
to  
**manufacturing** flows, provides audit trails compliant with ISO  
requirements,  
and allows for red line drawings and document **changes** on the factory  
floor  
with electronic signature approval. When an item becomes overdue, the  
Smart  
...

...and creates "what-if" models that enables users to identify  
cost-efficient  
alternatives, facilitate proactive **manufacturing** planning, and  
optimize  
the  
"cut-in" process.

#### About Ingenuus:

Ingenuus Corporation (Nasdaq:INGE) is the technology leader in  
Intelligent  
**Manufacturing** Collaborative Commerce(TM). Ingenuus allows  
manufacturers  
to  
take command, and take control of the complete **manufacturing** change  
life  
cycle, whether a discrete manufacturer in electronics or mechanical  
assembly  
and test, or a process manufacture in semiconductors or  
pharmaceuticals.  
For  
Original Equipment Manufacturers (OEM), Contract **Manufacturing**  
Services  
(CMS),  
customers or suppliers, Ingenuus provides real time Intelligent  
Collaboration(TM) throughout the entire supply chain, globally. Using  
**Manufacturing** Change Manager(TM), the entire organization will speak  
the  
same  
language, plan together, transact together...

...pace and speed, while eliminating friction of all types  
across the complete supply chain. Ingenuus' **Manufacturing** Change  
Manager  
solution is a state of the art, next-generation product that surpasses  
all  
...

...corporate headquarters are located at 830 East Arques Avenue,  
Sunnyvale, CA 94086. More information is **available** at  
[www.ingenuus.com](http://www.ingenuus.com).

CONTACT: VP Corporate Development  
Douglas Klint, 408/716-2614

URL: [http...](http://www.ingenuus.com)



...EVENT NAMES: **MANUFACTURING** AND PRODUCTION

Ref	Items	Index-term
E1	0	*AU=CHERNEFF, J
E2	2	AU=CHERNEFF, J.
E3	1	AU=CHERNEFF, JILL B. R.
E4	3	AU=CHERNEFF, JONATHAN
E5	1	AU=CHERNEFF, JONATHAN MARTIN
E6	1	AU=CHERNEFF, ROBERT V.
E7	1	AU=CHERNEFF, ROBERT VICTOR
E8	1	AU=CHERNEFSKY, A. F.
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10/3,K/1 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

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05003806 INSPEC Abstract Number: C91075124

**Title: Communicating design representations: the role of interpretation**

Author(s): **Cherneff, J.**

Author Affiliation: MIT, Cambridge, MA, USA

Journal: Computer-Aided Engineering Journal vol.8, no.4 p.153-9

Publication Date: Aug. 1991 Country of Publication: UK

CODEN: CAEJE7 ISSN: 0263-9327

U.S. Copyright Clearance Center Code: 0263-9327/91/\$3.00+0.00

Language: English

Subfile: C

Author(s): **Cherneff, J.**

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Degree: PH.D.

Year: 1990

Corporate Source/Institution: MASSACHUSETTS INSTITUTE OF TECHNOLOGY

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0753)  
Source: VOLUME 52/05-B OF DISSERTATION ABSTRACTS INTERNATIONAL.  
PAGE 2681.

Author: **CHERNEFF, JONATHAN MARTIN**

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Author: **CHERNEFF, JILL B. R.**  
Degree: PH.D.  
Year: 1982  
Corporate Source/Institution: NEW SCHOOL FOR SOCIAL RESEARCH (0145)  
Source: VOLUME 43/09 A OF DISSERTATION ABSTRACTS INTERNATIONAL.  
PAGE 3046. 180 PAGES  
Author: **CHERNEFF, JILL B. R.**~~

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03374525 E.I. Monthly No: EI9202018551  
Title: **Communicating design representations. The role of interpretation.**  
Author: **Cherneff, Jonathan**  
Corporate Source: Massachusetts Inst of Technology, Cambridge, MA, USA  
Source: Computer-Aided Engineering Journal v 8 n 4 Aug 1991 p 153-159  
Publication Year: 1991  
CODEN: CAEJE7 ISSN: 0263-9327  
Language: English  
Author: **Cherneff, Jonathan**

10/3,K/5 (Item 2 from file: 8)  
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03034415 E.I. Monthly No: EI9103025181  
Title: **Integrating CAD with construction-schedule generation.**  
Author: **Cherneff, Jonathan ; Logcher, Robert; Sriram, D.**  
Corporate Source: Massachusetts Inst of Tech, Cambridge, MA, USA  
Source: Journal of Computing in Civil Engineering v 5 n 1 Jan 1991 p 64-84  
Publication Year: 1991  
CODEN: JCCEE5 ISSN: 0887-3801  
Language: English

Author: **Cherneff, Jonathan** ; Logcher, Robert; Sriram, D.

**10/3,K/6** (Item 3 from file: 8)

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02892670 E.I. Monthly No: EIM9004-017353

**Title: Automatic construction scheduling from drawings.**

Author: **Cherneff, Jonathan** ; Logcher, Robert; Sriram, Duvvuru

Corporate Source: M.I.T., Cambridge, MA, USA

Conference Title: Proceedings of Construction Congress I -  
Excellence in  
the Constructed Project

Conference Location: San Francisco, CA, USA Conference Date:  
19890305

E.I. Conference No.: 12842

Source: Proc Constr Congr I Excellence Constr Proj. Publ by ASCE,  
New  
York, NY, USA. p 210-216

Publication Year: 1989

ISBN: 0-87262-740-3

Language: English

Author: **Cherneff, Jonathan** ; Logcher, Robert; Sriram, Duvvuru

**10/3,K/7** (Item 1 from file: 6)

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Engineering):**

**An Object Oriented Programming Environment for Cooperative  
Engineering  
Design**

(Final rept. Jan 87-Jan 8)

Sriram, D. ; Logcher, R. D. ; Groleau, N. ; **Cherneff, J.**

Massachusetts Inst. of Tech., Cambridge. Dept. of Civil Engineering.

Corp. Source Codes: 001450030; 220010

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